The annual Division Director’s Report serves two purposes. The first is to provide a brief review for the Division’s records of the year’s events and the second is to provide our National Board a summary of what is happening in the each Division. With those goals in mind, let’s look back at the 2006-2007 season.

In many ways, this was the season that wasn’t. Little to no snow fell early in the season and by the end of January our slopes looked like they usually do at the beginning of December. To add insult to injury, the snow came in blizzard form at the end of the season and most of our areas closed with more snow on the ground than we had for much of the year. But even without Mother Nature’s assistance, it was a good year in the Eastern Division in many ways.

Each season starts right after the Spring Officers’ Meeting and the first news that we got early in the summer could not have been better. Mount Wachusett not only was recognized as having the top patrol in the Eastern Division, they were also determined to be the number one patrol in the National Ski Patrol. It is my understanding that this is the second time that they have been recognized as the best of the best. Kudos to the Mount Wachusett Ski Patrol!

As the leaves started to turn, a contingent of Eastern Division Patrollers from the EMARI and NVT Regions trekked to the Boston area for the Boston Globe Ski Show to fly the NSP colors at our booth. The EMARI Patrollers have manned the booth for many years and last year we decided that we would bring a little more attention to the booth by handing out recruiting posters. Christian Jaquith, NVT RD was the subject, shot by long-time Sugarbush Patroller and ace cameraman Sandy Macys and printed by Smugglers’ Notch Patroller Tim Bird, it was a true Eastern Division project. It was also a very big hit with the crowds and when the show closed over 1,500 posters had been handed out to the crowds. Those lucky enough to be there on Saturday of the show were able to get their posters autographed by Christian, who has become our very own Rock Star!

Meanwhile, the Finance Committee was working on a project that while perhaps not as glamorous, should reap benefits to the Eastern Division for many years. They clarified the Division’s investment policies and once completed, interviewed and selected an investment advisor to help us make sure that all of your funds are working as hard as possible, all the time.

As if that wasn’t enough, they then focused their efforts on developing guidelines to help Patrollers thread their way through the complicated rules that govern not-for-profit 501(c)(3) organizations and put those guidelines in a format that we all can understand.
While the Finance Committee was looking toward the future, Gregor Trinkaus-Randall was helping us preserve our past. As you may recall, Gregor encouraged us to move those boxes of old records out of our garages and basements and to find a facility that will safely archive our records. Gregor has arranged for Dartmouth College to accept our records and we found out more about this process at this Spring Officers' Meeting. Next year we start moving boxes!

Boxing up our old files will help to preserve our history, but won't necessarily help new Patrollers to understand the rich heritage of the NSP. Last fall I met with one of the Board members of the New England Ski Museum and learned about an exhibit that they were planning to present celebrating the National Ski Patrol. To support that exhibit, they were having film maker Rick Moulton prepare a film that will be shown as a part of the exhibit. The Eastern Division has been able to assist with this project and in return will get several historic films preserved in a digital format and we will have access to the final film. We hope that it will find use as a part of our OEC courses to help candidates understand that the NSP exists because we stand on the shoulders of all of the Patrollers who came before us.

Meanwhile, throughout the season, Instructors were delivering quality courses to the Patrollers across the Eastern Division, doing the foundation work that we exist to do. As has been the case for the last few years, more than one out of every four Patrollers in the Division took advantage of courses to improve their knowledge and skills. The numbers look like:

<table>
<thead>
<tr>
<th>Active Division Members</th>
<th>6735</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Course Units Delivered*</td>
<td>1830</td>
</tr>
<tr>
<td>Percent Course Units to Members</td>
<td>27.17%</td>
</tr>
</tbody>
</table>

*The course unit number does not include refreshers, or Senior events, just those courses registered with the National office.

At the National level, since last year we have a new National Chairman in Jim DeWeerd (Note: The current National Chair is now Terry La Liberte) and our Assistant National Chairman, Bela Musits, hails from the Eastern Division. Patrollers have now elected eight out of twelve of our National Board Members and we are currently engaged in a search for a new Executive Director and an Education Director. When selected, our new Executive Director will be the first Executive Director in almost 20 years that will not be shared with our industry partners from ASEA/PSIA. By the end of 2007, Patrollers will have voted for the final four Board members to complete the first full National Board of Directors of the NSP ever to be voted for directly by Patrollers. Our National Board has been working very hard to slow the inertia remaining from our past Board's actions and move the NSP in the direction that most Patrollers wish to see it go. I believe that having our new Executive Director on board will help expedite this process. I have the honor of serving on the Executive Director Search Committee and I can tell you that we received over 40 applications from some very qualified candidates and the short list is very impressive. (Note: Tim White was hired as the new Executive Director in June 2007.)

Speaking of our National Board, Patrollers have recently voted to change our National Bylaws and one
of the changes approved was that applications for Board Candidates need to be submitted to the National office prior to June 1, and the May 1 nomination deadline has been eliminated. It is every Patroller's duty to serve on the National Board if they are able. I am serving as the Chair of this year's Nominating Committee and hope to have a long list of candidates for my committee to review.

We have made light years' worth of progress since this time two years ago at the National level. One of the constants throughout the times that all would agree were tumultuous has been the staff in our National office. They work hard every day to meet our needs and as a very small token of our appreciation, we recently bought them lunch. In response, I just received a very nice thank you card signed by all of the staff. If you have the occasion to make contact with our National staff, be sure to tell them how much we appreciate all of their efforts to provide us with excellent service.

Finally, I would like to thank all of our Instructors and Instructor Trainers for delivering outstanding courses to the Patrollers of the Eastern Division. Great work!

---

**What a GREAT Poster!!!!**

*by Steve Schopfer, Marketing Committee Chair*

When the members of the Marketing Committee left the Spring Officers' Meeting last year, we had a mission...to promote the Eastern Division with a poster and pamphlet to assist the many Patrols with recruitment and retention. And so it began. E-mails back and forth, find a picture, crop the picture, wording, etc. But, the final result was well worth the effort. What a GREAT Poster!

The star of the poster is Christian Jaquith, our own Northern Vermont RD. The photographer was a Sugarbush Patroller, Sandy Macys. The printer was Tim Bird of the Smugglers' Notch Patrol. The goal was to have the poster ready for distribution at the Boston Globe Ski Show where more than 1,500 posters (18”x24”) were handed out.

The Public Relations Committee worked with the Marketing Committee to staff an Eastern Division booth with EMARI volunteers for the four-day show using one of the two booths that are available to any Patrol, Section, or Region for promotional events.

Very soon it will be announced how you too can own one of these posters! Many posters have been distributed to Region Directors to further distribute to the Patrols in their respective Regions.

As you may notice at the bottom of the poster is the web address www.nspeast.org/join. Working with Bill Gamble, our Eastern Division Webmaster, the Marketing Committee then adapted the generic recruiting brochure which can now be directly linked to by the web address on the poster. What a great recruitment tool. Check it out.

After recent elections throughout the Eastern Division, the revised Marketing Committee consists of the following: John Beach, Past RD ENY; Valerie Bruce, CT; Bryan Sinclair, WMASS; and Meg Smith, SNY

The goal for this season is the development of a sticker or decal promoting the Eastern Division.
The Avalanche Program was not as busy during the past season. Half of our scheduled classes ended in cancellations. We have speculated a great deal on exactly why this happened. The late shift to winter weather, the rise in fuel prices, and lack of communication, may all have been factors. We probably will never know the specific reasons for the unfortunate cancellations.

Nevertheless, we do view the season as a success for many reasons. Many of the instructors continue to make very impressive presentations with the new equipment and feedback from the students has been very positive. We have increased our instructor corps with the acceptance of seven new men and women and have added six new instructor candidates.

There have been two successful Avalanche Fundamentals and Rescue courses completed with a total of 18 participants passing. There was one Avalanche Level 1 course conducted with twelve successful participants.

This was also the year for the Level 2 Avalanche course to be held. Chuck Boyd served as the instructor of record for this course that was held, again, at Whiteface Mountain near Lake Placid, NY. This course had 30 participants and all successfully completed the course.

One of the Avalanche Fundamentals courses was held this year at Cornell University in the CNY Region. Nick Schiavetti organized this course and hosted 18 participants, several of whom were patrollers from the Greek Peak Patrol and who have shown interest in continuing on to become Avalanche instructors in that region. Incidentally, the team has been requested to return to Cornell in the fall to present a Mountain Travel and Rescue course.

In the year before us, we hope to continue to place emphasis on sharing resources between the regions with strong avalanche programs and those regions that need support on strengthening the program. We have begun to identify individuals with unique teaching abilities to lead the courses and continue to recruit instructors where needed.

Unfortunately, Rick Shandler had to step down from the supervisor position mid-season when his wife became pregnant and a major home remodeling began. I was pleased to step back into the position and to help find the next Avalanche Program Supervisor, Phil Galka, of the EPA and NJ Regions. Phil will be assuming the position immediately.

I started my ski career at a very early age. Who knew where it would lead. My parents were avid skiers and they would load my brothers and me into the car for weekend ski trips. I learned that the mittens mom knitted would only last one or two runs on the rope tow, a t-bar is not something you sit on, and wooden snow fences hurt upon impact.

Through an unexpected opportunity I became an alpine ski patrol candidate in 1986. I attained Senior status in 1994 and attended my first avalanche course as part of my senior training. This ignited my interest in backcountry rescue and emergency management.

Since then I have had the privilege to serve the NSP as an instructor and administrator in positions at the local, region and now the division levels.

I am a Senior Alpine Patroller at Camelback Ski Area in Pennsylvania and a Senior Nordic Patroller at High Point Cross Country Ski Area in New Jersey. In 2005 I was honored to receive National Appointment #10260.

As the new guy in the Division Avalanche Supervisor position I feel lucky to have so many good instructors active in the program. I think of all the accomplishments of those who have preceded me and I look forward to the challenges ahead.
An Eastern Division RD Election Timeline is a one-page document in chart form. This timeline incorporates the division requirements stated in the division bylaws and suggestions made by the Division Election Committee. Copies of both the Timeline and Election Procedures are available in PDF format on the Eastern Division website under “elections.”

The Nomination and Election Committee reminds the following Regions that Region Director elections are to be held this fall: ME, WNY, WAPP, SVT, EMARI, EPA, SNY, and CT.

In June of 2006, the Election Committee completed a guide for the division spelling out requirements and suggestions for regions to follow in the election of their Region Director. The guide spells out:

1. The requirements determined by the Eastern Division Bylaws.
2. Procedures the committee determined have been used and have been proven to be most successful within the division. (A compiling of best practices as determined by the Nomination and Election Committee.)
3. A Sample Ballot that satisfies Division Requirements.

The 2007 Nordic ski season began with a late start, due to an unusually warm December and January. For Eastern Division Nordic areas, obviously snowfall is essential. Snowmaking, even when temperatures permit, is in almost all cases, not an option.

Our 2007 began, in September, with a very productive Fall Instructors Meeting, in Colonie, New York. The combined Nordic, MTR and Avalanche Instructors meeting was hosted by the Eastern New York Region and was well attended.

Nordic topics for the 2007 season were Telemark Day, with The Mad River Glen Patrol, possible Skier Enhancement (hut to hut) for the 2008 season, and following up on the discussion, at the Spring Instructors’ Meeting, at Salmon Hills, of an Advanced Nordic Program.

Snow conditions did improve by mid-January, but we were forced to postpone the scheduled Division Nordic Senior Evaluation, on January 20, because of insufficient training time for candidates.

The January 20 date, for the Senior Evaluation, was changed to a Skier Enhancement for Senior Nordic Candidates and the Senior Evaluation was re-scheduled for March 31 at Salmon Hills ski Area.

The anticipated Nordic Telemark Day, with The Mad River Patrol, was cancelled due to lack of participation. The reason given by those who were originally interested, was that due to the season’s late start, their obligation was to staff their home ski areas.

On March 31, 11 Eastern Division Nordic Patrollers were evaluated, at Salmon Hills, by five Nordic Senior Evaluators for Nordic Senior S&T with nine candidates completing the evaluation successfully.
Alumni Report
by Al Pels, Alumni Advisor

ALUMNI REFUNDS
In June 2006 the National Office sent a $5630 refund to the Eastern Division; $10.00 per Alumni, excluding Lifetime Members. I sent instructions to the RD's for requesting a refund of $5.00 per Alumni from Treasurer Jeff Barcus. Of the 15 Regions, 11 requested the refund.

$5630  Refund to ED  
-$2160  Requested by 11 Regions  
$3470  Division Income  
(Applied to my expenses and  
Student Seminar)

60 YEAR ALUMNI
A Lifetime Membership and plaque was presented by me to Conrad Manville at the CT Region Annual Banquet last spring. Region Directors will be notified of future presentations in advance. One Lifetime Membership will be awarded in '07.

50 YEAR ALUMNI
Starting in 2007, annual dues for 20 Alumni with 50 or more years of service were paid by the Eastern Division. Several years ago the National Board turned down the request for Lifetime Memberships so the division will continue to pay the dues on an annual basis. Names were sent to RD's and Alumni Advisors so appropriate recognition could be made locally. Many letters of appreciation were received from these Alumni.

COMMUNICATION
Several times a year I send rosters to the Region Alumni Advisors along with suggestions for attracting new members. Last year I received over 90 emails from them and patrollers requesting more information. RD's were copied on all correspondence. Advisors are in place in 14 of the 15 regions, and new Advisors receive a brief job description. My thanks to the RD's for their excellent support.

ALUMNI APPLICATION
Do you know someone who recently stopped patrolling who would like to join the Alumni? Contact me for an application at pels.hancock@verizon.net or 603-525-6688. The fees are $27 annually. If you are already a Lifetime member you are retained as an Alumni at no cost. Alumni with 50 years of service will have their fee paid by the Division and with 60 years of service, National will cover the fee.

S&T Supervisor
by Frey Aarnio

Allow me to introduce myself as your new ski and toboggan supervisor replacing Keith Pomeroy. My name is Frey Aarnio and I patrol at Bromley Mountain in Southern Vermont. You will find my patrol history at the bottom of this article.

Let me first say that I have some pretty big shoes to fill. The S&T program in the Eastern Division is by far the finest staffed and organized program in the entire NSP. There has been outstanding stewardship in our educational and evaluation programs led by Keith Pomeroy, Randy McNeil, and Dave Walker which encompasses several years of hard, dedicated work.

I would like to recap how our S&T program functions. It is managed by a steering committee whose responsibility is to ensure program content, scheduling, training, evaluations, quality control, staffing events, and whatever else is needed to ensure each candidate in our ski and toboggan programs receives the best possible experience at our events. The steering committee then appoints people that have excelled in their ski/ride and toboggan programs, have demonstrated leadership skill, and have shown a deep desire to assist training others. They now become our division staff, for the most part selected by geographic area and region. Their responsibility is to ensure consistent program delivery, quality control, and training. They answer to the steering committee. Along with the division staff, region S&T advisors are also appointed, with RD input, and they have similar responsibilities as staff but focused within their own regions.

Your steering committee has been successful in opening a door to PSIA-E by providing crossover training and admission to PSIA programs without having to be a member of PSIA. PSIA posts their events and locations on their website. Anyone interested in learning from some of the best in movement analysis, bumpy skiing, cruising, and teaching should visit their website to see what is offered. If you are interested in becoming a toboggan instructor or a trainer/evaluator contact your RA for more information.

NSP History
1969  Candidate, Brattleboro Ski Patrol  
1976  Senior Patroller  
1977-now  Local S&T Trainer  

Continued on page 7
Graduation is always a time of excitement – it is a time to move onward to another level of life and learning – with experiences to share. Recently I received a telephone call notifying me that I have been selected as the Eastern Division Instructor Development Supervisor. I would like to thank and congratulate Noel Rios, the former ID Supervisor, for all of his hard work for the division’s program. I also wish him well as he begins his term as the RD for the CNY region.

This past year in the Eastern Division, 12 ID classroom courses were conducted, plus several e-courses. Over 110 patrollers completed the Instructor Development course and have entered the candidate mentoring program. Congratulations go out to these folks who have stepped up to become instructors and help their fellow patrollers.

A big thank you goes out to everyone who has helped in the planning and implementation of the various ID courses; the I/T’s, T/E’s, and instructor mentors.

The Division has gained several new ID instructors this past year, which gives us 66 instructors, 19 who serve as ID I/T’s.

There are two ID programs to choose from, the traditional classroom course and the e-course. The e-course was officially instituted over a year ago. It is registered through National and there is no specific time frame for its completion. Each person who registers for the e-course is assigned to an ID Instructor of Record.

The course packet consists of a textbook and a CD. The student reads the text, reviews the CD modules, and at the completion of each module completes a short interactive quiz. A passing quiz grade of 100% allows the student to proceed to the next chapter module. At the end of the course the Instructor of Record will send the student an electronic final exam. A grade of 80% is required to receive credit for the course.

Upon completing either course, a student then submits an instructor application and is assigned a mentor for the specific teaching discipline in which the new instructor candidate is interested. The job of the mentor is to help the student develop good instructional skills, work on lesson plans, as well as create a “teaching bag of tricks.”

You are probably thinking that the process of becoming an instructor is a long road to travel. It is, but it is rewarding, fun, and helps to ensure the future growth of the NSP. Take the time to get involved. Help your local patrol, the region, division, as well as the NSP and become an instructor. Visit the website in your region and contact the person in charge of the Instructor Development program. You won’t regret it.

---

Continued from page 6 - Arnio

1977-89 SVT First Aid T/E
1979-now Division S&T T/E
1980-82 Asst. PD, Brattleboro Ski Patrol
1982-84 PD, Brattleboro Ski Patrol
1984 Division Staff
1983-now Involved with NSP Junior/Student competitions
1986 National Appointment #6642
1986 SVT S&T Advisor
1989 EDiv S&T Steering Committee
1990-96 SVT Region Director
1997 PSIA Level I
1997-now PSIA Training Clinics annually

There have been some comments about my height; let me assure you that I am six feet tall!
Bravely Protect the Exemption
by Henry Williams, Legal Advisor

You and I think of the Internal Revenue Code about as often as we focus on the release settings on our bindings: once a year. Yet one section of the Code facilitates the operation of our patrol by making gifts of cash and things deductible and desirable to hundreds of givers each year. You guessed it: I’m talking about Section 501(c)(3).

Because there is wholesale misunderstanding of the Section and the possibility of embarrassing penalties for even innocent mistakes, the Finance Committee of the Division (Fred Leukroth, Chair; John McManus; Chris Brodersen; John Tuttle; Richard Knight; and Henry Williams) flipped over the animal, gave it a hard look and prepared a Common Sense Guide that is accurate and easy to read. You will find it on the Division Website under “Legal.” This article is not a substitute for reading the Guide.

What is this “exemption” we’re talking about? A charitable organization is not automatically exempt from income taxation. Its donors do not automatically get a deduction. It must be organized and operated as a defined charity and receive a letter from the IRS stating that it is exempt. The National Ski Patrol has gone through the process and is exempt. Its exemption spreads to all of its patrols, including yours.

Can I lose the exemption? Darn tootin’. There are a number of ways, but for the purpose of the situations discussed in the Guide let’s focus on one: Giving money or property to a non-exempt entity. This is VERY bad and easy to do when the typical patrol operates in the middle of a ski area which is trying as hard as it can not to be a charity and to make money. The problems just happen. Patrollers and ski area managers don’t think about Section 501(c)(3) in their routine operations.

The Guide gives tips to patrols on the ways to avoid giving the patrol’s exempt money and property to the ski area. These include having an inventory of patrol property, keeping a separate bank account for the patrol, and analyzing every transaction between the patrol and the area to be certain that the patrol has a plausible reason to make a transfer or a transaction.

Is this another double-speak term? No, and here’s an example. The patrol raises money by running a hot dog roast on the hill. The patrol buys medical supplies with the money. A patient comes in on a sled with a cut on her hand. The patroller puts a band-aid on the cut. The patient is a cash customer of the area. Has the patroller given exempt property to the area when he stuck the band aid on the patient? Seems naïve, obvious…the correct answer is “no.”

The mission of the patrol is to rescue skiers in trouble and prepare them for a higher level of care, if appropriate. The patrol is not in trouble, because the patroller is acting a hundred percent within the mission. The area has a happy client who may come back another day, but that’s beside the point.

The result is different if the patroller gives the patient the microwave out of the patrol kitchen. There is no plausible reason connected with the mission to give out kitchen goods AND the patient is not a charity; not an exempt organization…never will be. The patrol can give its property to another exempt organization only.

Note this rule when an area goes belly up and tries to give away or sell patrol property. No can do unless the recipient is exempt.

The situation changes if the patrol sells the property for a fair price. The patrol can always sell something to anyone for a fair price. But the patrol must keep the cash, use it for items connected with the mission, or give the cash to another exempt organization. Like the Division. (How about that, Rick?)

Before this piece drifts off into a hundred examples, let me assure you that most of what you want or need to do can be done. Safely. Legally. Take a look at the Guide.

Legal Advisor
by Henry Williams

I’ve been on the Eastern Division Legal Staff for about eight years, mostly as Bob Scarlett’s assistant. When we were changing the governance of the Eastern Division I chaired both the Governance and the Transition Committees.

An S&T instructor and a Senior Patroller, I have served as the Genessee Valley Legal Advisor for more than 20 years. I was both the Assistant and Patrol Director of Hunt Hollow and served on the Board of Hunt Hollow Development Company. In 1995 I was awarded National Appointment #8020.

A Navy veteran, lawyer, and father of six girls (all skiers, most instructors; one a Level 3) I have 11 grandchildren…some too young to ski!

Currently I serve on the Wheatland (NY) Town Board and basically I consider myself to be a “country lawyer.”

If you have any questions feel free to contact me at any time.
This year's Certified Exam was moved from its scheduled location at Hunter Mountain, New York to Killington, Vermont because of the poor early season snowfall and terrain concerns.

Killington Resort has been an exceptional supporter of NSP and its programs. This year alone they supported our efforts by hosting the Eastern Division Ski and Toboggan Staff Meeting, a patroller's school, several ski and toboggan events, and the Certified test. Without their generous support these programs would certainly suffer.

Between Certified members, candidates, and volunteer help this exam was one of the largest in recent history with nearly 150 people attending. It was my pleasure to award four Certified numbers and pins at this year's event for the successful completion of the program.

Chris Brodersen  Mountain Creek  #648
David Childs  Jiminy Peak  #649
Don Mills  Killington  #650
Jon Wilson  McCauley  #651

There were two Certified precourses held this year, one at Windham Mountain and the other at Sunday River where a total of 10 new candidates qualified for entry into the program. Thanks to Ted Davis from the Windham Mountain Patrol and John Kane from the Sunday River Patrol for their efforts in organizing these precourses.

In an effort to provide candidates with additional opportunities to train, we held a first-ever Certified ski and toboggan training clinic at Hunter Mountain in January that gave the candidates an opportunity to practice their skills under the supervision of Certified patrollers. Thanks to Bill Cline from the Seven Springs Patrol and Brant Maley from Ski Roundtop for their efforts to make this event happen.

Bill Jordan, from the Elk Mountain Patrol and Certified OEC Chair, also hosted a first-ever Certified OEC clinic at Windham Mountain. This clinic gave our candidates an opportunity to practice complicated OEC scenarios similar to what they would find at the exam. Not only are there many opportunities across this division to get access to training for the Certified program, there is an unbelievable amount of talent in the ranks of our membership who are willing to run formal or informal training clinics in any discipline. If the patrollers in this division don't take an interest in this worthwhile program they may never have access to them.

Each year I make an attempt to encourage patrollers from the division to come to the Certified Exam to find out what it is all about. With 10 new candidates this year, and building, patrollers are seeing the value in this program. If you have any doubts, ask any of the four patrollers listed at the beginning of this report if the program was worth their efforts. Come up and see what it is all about, show up to help as a patient, or helper, shadow the exam and see where you stand in relation to the standard. There is an education here. Guests can shadow any or all parts of the exam, watch most of it, and even try their hand at some of the events when there is a lull.

I would like to encourage, invite, or otherwise compel any or all patrollers to see what this exam is all about. As a guest, we will put you to work, explain the different parts of the exam and encourage you to try your hand at the program. I am always impressed with the level of technical expertise at this exam shown by the examiners and also patrollers from all over this division who come to help. Come and learn.

The 2008 Certified exam will be held at Hunter Mountain in New York.

Sandy Macys, Certified #23, Sugarbush Pro Patroller, and photographer of that great poster picture!
We are proud to announce that four scholarships were awarded at this year's Spring Officers' Meeting in Albany, NY.

They are:
- Mackenzie Osypian – Swain, GV
- Allison Fay Hamlin – Smugglers' Notch, NVT
- Michaela Hillegas – Blue Knob, WAPP
- Christian Van Brunt – Greek Peak, CNY

Congratulations to all! Since 1978, we have awarded 67 scholarships to students. To apply for a scholarship, please go to the Eastern Division website and click on the Memorial/Scholarship link. All of the information and the application are there as well as a brief summary of how the whole program began and how it is funded.

As a former member of the Honor Guard “The Old Guard” stationed in Arlington National Cemetery Washington, DC. I used to look at the 300,000+ graves of men and women who gave their lives for this country, and I think of them as our country's heroes. Those memories and thoughts cause me to think of the names on the Eastern Division Memorial Plaques as our NSP heroes. I wonder how many runs they made, how many questions they answered for the skiing public, how many missing children they found, how many skiers’ lives were saved and for how many skiers they performed first aid. Countless skiers are indebted to them for their dedication and service to the National Ski Patrol.

We must not forget our past Patrollers. A donation to the Memorial Fund will not only keep their memories alive by having their names engraved on the Memorial Plaques, which can be viewed on the website link, but the contributions will help our future patrollers (today's students) by providing funding for the scholarships awarded annually. The interest from these donations will only be used for the Scholarship Fund and the principal will never be touched.

The Trustees extend their thanks to all those who have made contributions and provided support to the Memorial Fund. We urge all officers and patrollers to continue to keep the Fund in mind as an appropriate way to honor and remember those with whom we have shared our patrol experience.

As the Eastern Division Patrol of the Year, Ski Roundtop has the honor of being the caretaker of the Memorial Plaque. After the Awards Banquet, Gerit Lewisch EPA RD and Ed Hirshman made a suggestion that the plaque be presented to Seven Springs Patrol in the memory of Tyler Davis. Seven Springs proudly accepted the plaque in Tyler’s honor.

---

**Senior Emergency Management**

*by Nicolette Enhörning-Picton, WMASS STC*

Two people have collided, causing a snowmaking hydrant to snap. How would YOU deal with this situation?

Join us this year and take the Senior Emergency Management course.

Your Region Senior EMM staff is there to support and propel you forward with their tireless team of Trainer/Evaluators. The self-confidence that will be gained by entering this program is unmatched and you will never approach an incident the same way again.

Using your OEC skills you will learn how to prioritize patients and how to manage the overall incident. It is time to see the Big Picture!

If you are interested in advancing your patroller skills, this is the program is for you.

In the WMASS Region our course will run from October through December. You can get the exact dates on the WMASS website (www.nspwmr.org). Feel free to contact me with any and all questions at nicky_ep@yahoo.com. For everyone in the other regions...check your region websites, ask your Patrol Director, or contact your Senior Training Coordinator.

I am very much looking forward to seeing a new class of senior candidates in October and I'm sure all the other Region STCs feel the same way!

---

At the 2007 Division Spring Officers meeting Ski Roundtop Patrol – EPA Region transferred their one year caretaker responsibility of one of the Division Memorial Plaques to WAPP's Seven Springs Ski Patrol in the Memory of Tyler Davis – Seven Springs. Pictured left to right are WAPP Legal Advisor, Bill Cline; WAPP Western SC, Guy Lombardo; and Seven Springs Patrol Director, Dick Barron holding the memorial plaque at the 'Springs’ annual banquet on May 19, 2007 after sharing the honors with their fellow patrollers.
Activity, knowledge base, experience, mind expansion are but a few of the descriptives when you challenge yourself to go to the next level within the ski and toboggan world.

I hear patrollers ask “what’s in it for me?” Well, there is a great deal in it for the individual patroller. Attending clinics and preparing for evaluation makes you a better patroller. You can bring back to your local patrol techniques and alternative methods of performing various skills.

I don’t know of anyone that left a skier enhancement clinic without learning about how to be a more efficient skier. Toboggan enhancement clinics also teach you how to be more effective and efficient, and most importantly, safer. Preparing for senior status opens up a whole world of advanced skill development that also makes you more effective to your patrol and to yourself.

Speaking of advanced skill development, you can continue to grow by getting involved with the Certified Program. The skills you learn and hone in this program encompass all the activities that you may experience during a patrolling day, from a higher degree of proficiency in sled running to ski ability, lift evacuation, leadership, risk management and much more. These skills are the backbone of what we do and you can share this with your fellow patrollers.

I challenge everyone to get involved with an enhancement program or change of status to senior and above. I have been working with the student seminars over the past several years and see the future of our patrolling world. These students are talented, energized, and determined to excel. They do this while balancing school, homework, sports, band, and their own social commitments. So I don’t want to hear excuses about being too busy, these students do it and they do it well.

Our patroller base is aging and we need to do patrolling skills more efficiently so that we can stay in the game. Get out and get involved. Forget about negative comments you may have heard from programs in the past. Come out this season and find out for yourself.

Ski Flight utilizing avalanche rescue dogs and training. This demonstration was put on at the base of the Eigerwand, where the movie “Eiger Sanction” was filmed.

One evening dinner was held at the Interlaken Casino with traditional Swiss music, long horns and yodeling plus Swiss foods. It was most enjoyable.

As well as skiing, visits were made to the 10,500 foot Schilthorn where “Never Say Die,” one of the “007” movies was made. The views were sensational from there and the top of the Eiger. At 10,700 feet many visited the Jungfrauloch, the highest railroad station in the world, tunneled through the solid rock of the Eiger.

In spite of an icy start we ended well with new snow in Gstaad and on our last day in Meirengen.

Ski Flight 2008 to Torino, Italy & Olympic Sites

Next year Ski Flight is visiting the Olympic sites at Torino, Italy, cross-exchanging with other divisions as well as the Italian Ski Patrols in the region known as the Milky Way. Ski from Italy to France (50 miles) on groomed runs all in one day...if you ski very fast.

Ski Flight is the official fundraiser for the Pacific Northwest Division.

For a free flyer on Torino contact Jack.Melill@Juno.com. Or send your name, address, and email address to Ski Flight 2008, c/o 25406 SE 138th Street, Issaquah, WA 98027 requesting the flyer by snail mail or email.
AWARDS

EASTERN DIVISION OUTSTANDING

ALPINE PATROL (LARGE)  
Ski Roundtop  EPA
ADMINISTRATIVE PATROLLER  
Jerry Hyson  EMARI
ALPINE PATROLLER  
Sheila Daly  EMARI
AUXILIARY PATROLLER  
Richard Was  WNY
INSTRUCTOR  
Ken Schweinsburg  WAPP
PATROL REPRESENTATIVE  
Molly Bovard  WNY
STUDENT PATROLLER  
Sarah Carlstromi  NH

JERRY SHERMAN DIVISION DIRECTOR AWARD  
Jeff Barcus  Treasurer

PATROLLERS FOR PATROLLERS AWARD  
Bill Boulter  Awards Advisor

SIGNIFICANT MONKEY “990” AWARD  
Butch MacQueen  Avalanche Supervisor

NATIONAL APPOINTMENT  
Harlan Davis  10488  ME
Don Weaver  10516  WNY
Mary MacQueen  10518  WNY
George Pfister  10532  WNY

LEADERSHIP COMMENDATION APPOINTMENT  
Barry Worman  8393  NJ

DISTINGUISHED SERVICE AWARD  
Fred Leukroth  WMASS
Stan Alex  WNY
David Bruce  WNY
Brian Goris  WNY
David Vastola  WNY
Walt Peters  EPA

YELLOW MERIT STAR  
Mary-Lyn Boberg  WNY
Bill McCaskey  WNY
Al Hohl  WNY
Jim Decker  WNY
Mary MacQueen  WNY
Jack Newall  WNY
Liz Carroll  EPA
Bill Haley  EPA
Greg Wasson  EPA

PURPLE MERIT STAR  
Eric Bowen  WNY

PATROLLER CROSS

Kevin Gross  NJ
Frank Dolce  NJ
Chris Brodersen  NJ
Linda Larsen  NJ

NATIONAL CERTIFICATE OF APPRECIATION

Cathy Grove  WNY
Buffalo Ski Club  WNY
Cockaigne  WNY
Denton Hill  WNY
Holiday Valley  WNY
Holimont  WNY
Kissing Bridge  WNY
Peak ‘n Peck  WNY

MEMORIAL FUND SCHOLARSHIPS

Mackenzie Osypian  GV
Allison Fay Hamlin  NVT
Michaela Hillegas  WAPP
Christian Van Brunt  CNY

As I wrote this article the National Awards Committee was meeting in Lakewood at the National office. The subjects being discussed ranged from rewriting Chapter 10 of the Policies & Procedures, trying once again to join the National Appointment with the Leadership Commendation Appointment. How many years is “over a long period of time” for a DSA? And what really is extraordinary service, exceptional devotion to duty, and outstanding leadership?

All these questions, and I am sure many more, were discussed, re-discussed, and discussed again. I gave my opinions about these and many other pressing issues to my Awards Boss, Myer Avedovich. He in turn gave me a great deal of grief for not being at his meeting and being at my Division Officers’ Meeting. All is in good hands and I will, on our website, relay any earth-shaking events that occur.

I will point out, for your education, that this meeting in Lakewood was overdue by more than four years and the National office did not fund the meeting this time either. This meeting was funded by each Division by paying for their Awards Coordinator to attend. This is just one indication of how important the Awards Program is considered to be by each Division.

Now let’s talk about the state of the Eastern Division Awards Program. The awards program numbers are down significantly this year by over 50%. Thank you, however, for my June, July, and November vacations! Please don’t do that again. Would I like the numbers higher? Why yes, yes I would, I would like them much higher.

I have had 10 out of 15 Regions with five award requests or less this year. This is very wrong. We also failed once again this year to have every Outstanding Award category filled.

On a positive note, the awards I have received were wonderful awards, well deserved, and heart warming. I marvel at the patrollers we have in our ranks. We have some of the best in the NSP system. I truly wear my Eastern Division patch with pride and I hope you do also. The question I have is why we are not recognizing our patrollers more with AWARDS. Sorry for yelling.

Every spring at the Division Officers’ Meeting I hold an

Continued on page 13
Continued from page 12 - Boulter

awards meeting. Attendance has been light. Please have your Region Awards Coordinators attend. It’s important. Please have your Region Awards Coordinators contact me regularly. Please contact me if you appoint a new Awards Coordinator.

Last, but not least, invite your Division Awards Coordinator to a meeting in your Region. Invite your Division Awards Coordinator to have a drink or meal with you at the Division Meeting. I don’t eat nearly as much as it looks, but please feel free to invite me to breakfast or lunch if you want to discuss something.

We have great patrollers; we have a great Division. Let’s show National how great we really are, with more local awards, and more Outstanding Awards for 2007-2008 season.

Nearly 100 students, chaperones, advisors, and evaluators braved a spring snowstorm to attend the 2007 Student Seminar. Great skiing, great friends, great food, and a great time was had by all. Fifty students showed their “stuff” in skiing, toboggan handling, and OEC skills before Division and Region evaluators.

At the awards ceremony, Frey Aarnio (S&T) told the students that everyone was impressed by the level of ability that was exhibited overall and that this year’s group was the best ever!

The weekend was packed with evaluations, games, and the first ever “Texas Hold Em” tournament. As one senior student left on Sunday night he was lamenting that it was his first and last seminar and couldn’t wait until he could come back as an advisor. “Great time,” “Can’t wait until next year,” “Made some new friends,” were some of the comments on the feedback forms the students filled out.

Thanks to all that made this year’s Student Seminar a great success – evaluators, advisors, and staff. Special thanks to the OEC victims that braved the cold and lay in the snow for hours!

This year’s winners were:

OVERALL
1st Malcolm Inglis (Bristol)
2nd Courtney Seremula (Blue Mountain)
3rd Allison Hamlin (Smugglers’ Notch)

OEC
1st Megan Tobey (Wachusett)
2nd Briana Hilton (Wachusett)
3rd Thomas Ackerman (Blue Mountain)

SKI
1st Greg Dier (Otter)
2nd Matt Apenowich (Swain)
3rd Kevin Sutjak (Blue Mountain)

TOBOGGAN
1st Allison Hamlin (Smugglers’ Notch)
2nd Malcolm Inglis (Bristol)
3rd Melissa Headen (Camelback)

OUTSTANDING HANS HYSON AWARD
Courtney Seremula (Blue Mountain)

Don’t miss this great event in 2008 at Killington Ski Area, March 14-17. Check out the event pictures at http://nspeast.org/html/events.htm. Look for the registration form in the 2008 winter edition of Trail Sweep and online. If you have any questions regarding starting a student patrol at your mountain or about the event, contact Gerry Hyson at hyski@verizon.net or by phone at 978-464-5939.
Opening and Welcome
Division Director Rick Hamlin convened the Spring Officers meeting on Saturday, May 5, 2007 at 9:00 a.m.

Pledge of Allegiance
Recognized Patrollers who are no longer with us:
CT – Betty Kilmer, Herbert Winkler, ME – George Riley, Shawnee Peak; WMA – Gerry Schneider, Otis Ridge; Don Faufaw, Berkshire East; Sam Hawley, Butternut; NH – Kevin Delahanty, Pat’s Peak; EMARI – Ed Pickering and Susan Shapazian, Ski Ward; David Lombardi; WNY – Warren Berger and Edwin Fisher, Glenwood Acres; Ted Frytag, Bluemont; ENY – Roy Fox, Catamount; Tom Galvin, Albany SP; Paul Lozier, Schenectady SP; EPA – Ted Stevens, Camelback; WAPP – Tyler Davis, Seven Springs; NVT – John VanHoven, Dick Dale, Larry Marchiony, William Carpenter, Sugarbush; Leland Armstrong, Montclair Ski Club at Mad River VT; WNY & NVT Don Hamlin; GV – Jim Rague and Charlie Effridge.

Present Patroller serving in the military in the Middle East from WNY – Cody Boberg, Holiday Valley.

Review and Acceptance of Agenda:
Motion by Schopfer/Mitchell to accept the agenda for the 2007 agenda as distributed. Carried.

Introduction of Division Staff, Advisors and Program Supervisors:
Division Secretary: Donna McGraw
Division Treasurer: Jeff Barcus

Advisors:
Alumni: Al Pels
Awards: Bill Boulter
Legal: Henry Williams
Assistant Legal: Bill Cline
Historian: Ellie Jessum
Medical: Jeffrey Lozman (absent)
Memorial Fund: David Nelson
Nordic: Greg France
Professional: Bruce Dougherty (absent)
Risk Management: Doug Holler (absent)
Special Olympics: Gerry Clark
Student Liaison: Jerry Hyson
Telecommunications: Dick Woolf
Trail Sweep Editor: Laura Tucker
Webmaster: Bill Gamble
Certified: Dave Walker (absent)
Division Envoy: Dave Esty (absent)

Programs Supervisors:
Avalanche: Phil Galka
Instructor Development: (replacement coming)
Mountain Travel/Rescue: Butch MacQueen
OEC: Bill DeVarney
Ski & Toboggan: Frey Aarnio

Introduction of Guests:
Past Division Director Don Page; Past Region Directors Greg France, Jim Decker, John Beach, John Kane, Marcia Mundrick, David Nelson, Al Pels. George Wesson sends his regrets that he could not make it. Also present were Bob Scarlett, National Legal Advisor, and Bela Musits, National Board Member and Assistant National Chairman. Also, George Hannon and Peter Snyder will be inducted into the Eastern Pennsylvania Hall of Fame.

Proxies Recognized for May 5-6, 2007:

Introduction of Officers:
Region Directors:
Connecticut: Burt Mitchell
Maine: Darryl Trafford
Western Massachusetts: Trish Watson
Eastern Massachusetts: John Shipman & Rhode Island
New Jersey (proxy): Sue Ellen Helmacy
New Hampshire: Peter Kaufmann
Western New York: Don Weaver
Southern New York: Meg Smith
Central New York: Noel Rios
Eastern New York: Peter Neefus
Eastern Pennsylvania: Gerit Lewisch
Western Pennsylvania: Steve Schopfer
Northern Vermont: Christian Jaquith
Southern Vermont: Terry Randolph
Genesee Valley: Mike Lord

Section Chiefs, Region Delegates & Representatives:
Pequot: Rick Knight
CT: Valerie Bruce

Continued on page 15
Appointment of Parliamentarian

Moved by Jaquith/M. Smith to appoint Don Page as Parliamentarian for the meeting. Carried.

Peter Neefus opposed.

Minutes from April 2006 Officers Meeting – Albany NY

Moved by Neefus/Randolph to waive reading of 2006 minutes and accept as distributed. Carried.


The basic report now includes four statements; Statement of Financial Position, Statement of Activities, Statement of Cash Flows, and a Statement of Functional Revenue and Expenses. A proposed budget for 2008 is also included.

The Statement of Financial Position is a snapshot of the organization's financial health as of March 31, 2007 and shows the organization to be very healthy with $268,632 of accumulated unrestricted Net Assets (Patroller equity). This statement also shows total assets of $316,929 comprised of cash, mutual funds and equipment.

The only restrictions placed on any of the Net Assets of the organization are all related to the Memorial Fund and the scholarship program. Contributions made to that fund are permanently restricted – meaning we cannot use them for scholarships. The income is available to fund scholarships and to maintain the earning power of the Memorial Fund as described in our investment policy. These earnings are temporarily restricted until a scholarship is granted or a transfer to maintain the earning power is necessary. The Statement of Activities shows the amount available for future grants is $1,756 and the total Permanently Restricted balance is $42,698. This statement does not reflect grants which may be announced later in this meeting.

Motion by Randolph/M. Smith to accept the Treasurer's report as amended. Carried.

Division Committee and Program Reports

Section Chief’s Meeting – John Stinsman:

Subjects covered at this meeting: Senior Program (Senior Recertification & Senior Program Promotion); Insurance coverage (Liability & Health Insurance); Awards to promote patroller morale (MVP Award); Patroller Recruitment Methods; Internet Information Sharing; Simplified Paperwork; Lift Evac Certification; and Budget Approval. Ken Black (WNY) will Chair 2008 meeting.

National Board Presentation/Questions – Bela Musits,
National Board Member:

Refinement in bylaws. All propositions passed. We are clarifying issues. As long as there are five open positions there should be ten candidates – two for every open position.

Member Section of the National website is “Ask the Board.” Each Board member takes turns responding to questions each month.

The Board now has a more active role. We have conference calls once a month where you are welcome to listen in. Information is posted on the website on how to do that.

Management of National Ski Patrol in the Denver office. Mark Dorsey has joined ASEA (American Snowsports Education Association [PSIA/Snowboard]) as their full-time Executive Director. We are now interviewing new candidates and will shortly hire a new Executive Director. The search has been narrowed down to four candidates. We also need an Education Director. We will hire an Executive Director and then have that person hire the Education Director.

The Division Directors, Region Directors, and Patrol Directors are now able to call Denver and have them send you rosters including email addresses for those within your respective area. We do need to protect our member’s information.

Continued on page 16
Continued from page 15 - Meeting

Also in discussion with ASEA is to separate different parts of the staff. Who should we share? Warehouse and catalog might be shared. May have two Education Departments. For the coming year, we may share office staff.

National website has financial statements and Board minutes. You may now also request other documents (but not salaries or personal information of employees). Remember – you do have a responsibility on how you handle that confidential document.

Challenges: Hiring our Executive Director. Empowering that person to run our organization.

Fiscal vitality. In 2005 we spent $29,000 more than we took in; 2006, $493,000 more than we took in (lawsuit, legal fees, separation of former Executive Director, and the office roof fire); 2007, $77,000 more than we took in. For the last three years we have spent approximately $600,016 more than we took in. Take in all program requests, our staff, building we own, maintenance, etc. it looks like we’ll spend $464,000 more than we will take in next year. We are now up to $1 million. Money comes in from sponsorships, dues, and catalog sales. Every $5 of dues increase results in about $107,000 of revenue. Our sponsorship dollars are not going up. We will probably have a dues increase this year which was rescinded last year.

There are nine members on the Board. For the first time in the National Ski Patrol System, you elected all of them!

Outdoor Emergency Care Program – Mike Lord:

The OEC committee will just about remain the same. Since Jeff Baker had to step down, Bob Andre has taken his place. Report distributed.

Ski & Toboggan – Terry Randolph:

No written report. We had a slow start. Some S&T events had to be cancelled for lack of snow and/or participants. There was a clinic at Killington with all S&T advisors and Steering Committee members with PSIA working on techniques. Program delivery: 15 skier enhancement seminars to 189 patrollers; 18 toboggan seminars to 208 patrollers; numerous S&T evaluations. Our S&T pass rate is about 85%. We ran three Senior T/E events with an overall pass rate of 95%. Frey Aarnio is our new program supervisor. In the budget you will see a new line item for S&T. We want to work on an S&T initiative to improve program delivery. We submit a request for a video camera ($1,000) so we may improve program delivery.

Instructor Development – Noel Rios:

Report distributed. Since Noel Rios is now the Central New York Region Director, two names were submitted to the committee for Noel’s Instructor Development position. Flo Rutherford has been recommended for that position.

Motion by Mitchell/Lewis that we accept Flo Rutherford as the Eastern Division’s Instructor Development Program Advisor. Carried.

Avalanche Program – Butch MacQueen:

Report distributed. Phil Galka is now the new Eastern Division Avalanche Program Advisor.

Mountain Travel/Rescue – Greg Banner:

Report distributed. Bert Mitchell stated that the MT/R committee met last night going over a few things. Thinking of moving the MT/R I to a warmer time of the year. Instructors: It is only the Instructor of Record that needs to be MT/R certified; to become an instructor, Level I has to take the Level I fundamentals then you must take Level II or an equivalent. The equivalent is up to the Division Supervisor to decide; mentoring process after that. The final word and paperwork is to be sent to the Division Supervisor who makes the final appointment. We do have extra money in our budget to help with instructor’s expenses. Recertification: Now it is teaching part of a course every three years. We wish to upgrade that.

Motion by Schopfer/Mitchell to accept the Committee’s recommendation of Butch MacQueen for the Eastern Division’s Mountain Travel/Rescue Supervisor. Carried.

Butch MacQueen: The Incident Command System (ICS) should be in every patrol plan. We have three plans now. These will be a template plan that patrols may use. The final plan must be accepted by area management as their plan; it is not a plan of the Eastern Division.

Nomination & Election – Don Weaver:

Report Distributed. As a reminder, next year the Division Director’s position will be up for election. Rick mentioned that he would run again if the Board wished him to.

Investment Committee – John Tuttle:

Report distributed. One typo in the first guideline should read, “…measured over 1 and 3 years of 4% greater…,” not 9%. Also included in the report is, “A Common Sense Guideline for Operating Under Section 501(c)(3) of the US Tax Code.”

Bylaws Committee – Bill Cline:

Report. There is a question on the proxy system. We may want to propose an amendment to revise the bylaws. We shall revisit this under New Business.

Legal and Risk Management – Henry Williams:

Please see me regarding the application of 501(c)(3).

If anyone needs an example of a region or patrol set of bylaws, I have them all on my computer. Just contact me henryww@rochester.rr.com. By the end of this meeting, please give Henry all your Region Legal Advisors’ names and how to contact them.

Public Relations – John Shipman:

Report distributed. Continued on page 17
Continued from page 16 - Meeting

Marketing – Steve Schopfer:
The poster was/is a hit. It is actually a recruitment product. The posters are available for everyone. Steve asked for suggestions for the next idea. Valerie Bruce and Bryan Sinclair are the newest members of this committee.

Long Range Planning:
New Committee Chair is Pete Kaufmann. No report.

Medical Advisory – Gerit Lewisch:
No report.

TrailSweep Advisory:
Darryl Trafford – Please submit all reports, calendar items, new committee members, etc., to Laura Tucker at muthrtuck@yahoo.com. The Trail Sweep deadline is May 19.

World Wide Web – Bill Gamble:
No report.

Senior Committee – Trish Watson:
No report.

Certified – Dave Walker:
Report distributed. Of special note, New Jersey Region Director Chris Brodersen passed his Certified, with #648.

Historian – Ellie Jessum:
Ellie is looking for two notebooks containing old Trail Sweep issues. She loaned them to someone in and about the Western Massachusetts area. Ellie needs all historical records from the regions. Please contact her at elliensp@aol.com.

Awards – Bill Boulter:
Report distributed. The awards program numbers are down significantly this year by over 50%. I have had 10 out of 15 of my Regions with five award requests or less this year. We also failed, again, to have every Outstanding Award category filled. Please have your Regional Awards Coordinators come to my meeting every spring. It is important. Have them contact me regularly. Also, let me know if you have appointed a new Awards Advisor.

Alumni – Al Pels:
Report distributed.

Moved by Randolph/Neefus to have some Alumni Funds disbursed to the Memorial Fund/Scholarship Program leaving discretion of funds to Al Pels and Jerry Hyson for the Student Seminar. Carried.

Student Patroller – Jerry Hyson:
Report distributed. Next year’s Student Seminar will be held at Killington Ski Area, March 14-17, 2008. Look for the registration form in the 2008 winter edition of Trail Sweep. If you have any questions about starting a student patrol at your mountain or about the event, contact Jerry Hyson at hyski@verizon.net or phone 978-464-5939. When students register for the Seminar, Jerry will notify the Region Directors where students come from. I think we will have a cost increase for the 2008 Seminar.

Division Director – Rick Hamlin:
The annual Division Director’s report serves two purposes. The first is to provide a brief review for the Division’s records of the year’s events. The second is to provide our National Board a summary of what is happening in the Division.

Mount Wachusett not only was recognized as having the top patrol in the Eastern Division, they were also determined to be the number one patrol in the National Ski Patrol System. We believe it is the second time that they have been recognized as the best of the best.

Patrollers from the EMARI and NVT Regions trekked to the Boston Globe Ski Show. This year we brought a little more attention to the booth by handing out recruiting posters. Christian Jaquith, NVT RD, was the subject, shot by long time Sugarbush Patroller, ace cameraman Sandy Macy’s, and printed by Smugglers Notch Patroller Tim Bird. A true Eastern Division project! We handed out 1500 posters with those lucky enough to have their poster signed by Christian – our very own “Rock Star”!

Gregor Trinkaus-Randall was looking toward the future and helping us preserve our past. He encouraged us to move those boxes of old records out of our garages and basements and to find a facility that will safely archive our records. Gregor arranged with Dartmouth College to accept our records. Next year we start moving boxes!

Last fall I met with one of the Board members of the New England Ski Museum and learned about an exhibit that they were planning to present celebrating the National Ski Patrol. They were having film maker Rick Moulton prepare a film that will be shown as a part of the exhibit. The Eastern Division has been able to assist with this project and in return will get several historic films preserved in a digital format. We hope that it will find use as a part of our OEC courses to help candidates understand that the NSP exists because we stand on the shoulders of all the Patrollers who came before us. Rick Moulton just spent three hours filming an interview with George Wesson reminiscing about the early days of National Ski Patrol.

Year of the Senior – Some of the Regions really took it to heart to put on a push for this program. Western NY got all the important key players involved and set the bar on how to turn the program around in a year and have something everyone is happy with. Pass rate of 75% to 85%.

Throughout the season, Instructors were delivering quality courses to the Patrolers across the Eastern Division. More than one out of every four Patrolers in the Division took advantage of courses to improve their knowledge and skills. The numbers are: Active Division Members - 6735; Number of Course Units Delivered (does not include refreshers or Senior events, just courses registered with

Continued on page 18
At the National level – Bela talked about looking for a new Executive Director. *(Note: Tim White was hired as the new Executive Director in June 2007.)* Our National Chairman is Jim DeWeerd. *(Note: The current National Chair is now Terry La Liberte.)* Applications are due June 1 for people wishing to run for the National Board. Right now the Board is made up of 12 people. The Eastern Division represents one third of our 26,000 members. We have only one Board member from our Division. There is a new application for National Board candidates. Our National Board has been working very hard to slow the inertia remaining from our past Board’s actions and move the NSP in the direction that most Patrollers wish to see it go. I believe that having our new Executive Director on board will help expedite this process. I have the honor of serving on the Executive Director Search Committee and I can tell you that we received over 40 applications from some very qualified candidates and the short list is very impressive. The June meeting is coming up. If I hear anything about a dues increase, I will immediately get that information to you.

Finally, I would like to thank all of our Instructors and Instructor Trainers for delivering outstanding courses to the Patrollers of the Eastern Division. Great work!

**Old Business**

**Archival Records Selection Criteria – Gregor Trinkhaus-Randall** *(trink68@uwalumni.com)*:

Report distributed. The guidelines are to assure that the most relevant records of the Eastern Division are collected and preserved in the context of the space, fiscal, and human resources available. It is also intended to identify and select those records created or received by the Division, and its subunits, that provide a complete and accurate picture of the Division over time. In addition, the records should be able to show:

- what the Division and the various subordinate units of the Division did
- when, where and how it did it
- why it did it in a particular way
- who were the key staff involved and why
- what were the results of it
- what impact did it have and who was affected by it

In essence, the idea is to document high-level functions of the Division or its units (such as policies or procedures and changes to the same) rather than transactions (such as invoices, ledgers, or non-substantive communications). Examples of some document types that usually meet these criteria:

- Charters, Incorporation Records, Constitutions and Bylaws, Minutes and Agendas, Substantive Communications (correspondence, memos, telegrams, etc.), Reports (annual and financial), Membership Lists, Newsletters or other Publications – one copy of each issue or instance, Statistics, Procedure Manuals, Training Curricula and Documentation, and Statistics.

- Labeling example: Label should include Unit Name; Type of record; Contact; Example. Unit: Southern Vermont Region, Ascutney Patrol, Director. Type of Records: Reports, Member Lists, Correspondence, Division Newsletters. Contact: Ron Krause, address, email.

- Please keep Division Director Hamlin advised of Region archival activity.

- The storage boxes that records should be collected in are called “Banker’s Boxes,” 11” x 14”. They may be purchased at an office supply store.

- Motion by Mitchell/Watson to accept all Division reports. Carried.

- Motion by Neefus/Randolph to recess the meeting until 8 a.m. Sunday. Carried.

- Recessed at 4:35 p.m. Saturday

- Sunday, May 6, 2007, 8:00a.m.

**New Business**

**Fall Board Meeting:**

September 15, 2008. 9:00a.m., at the Clifton Park/Halfmoon Emergency Corps building, Clifton Park, New York, Exit 9 off I-87 (Northway).

**Spring Officers’ Meeting:**

April 25, 26, 27, 2008 at the Desmond Hotel, Albany, New York.

**Board Conference Call:**

The National Board meeting is June 22 and 23, 2007. Our conference call will be June 27 at 7:00p.m.

**Telecommunications – Dick Woolf:**

Report distributed. The Division still has several radios to loan. If you need them, please provide a shipping address where someone can sign for the shipment. When done with an event, please inventory it and ship it back so someone else may use it. The radios are available when you want them.

**Proposals – Bill Cline:**

Assistant Legal Counsel will be going over “5.8 Proxy Voting.” This will be brought up under “Proposals” at the 2008 Spring Officers’ Meeting.

**Nordic – Greg France and Butch MacQueen:**

Brought up a proposal on Friday night regarding a new pilot Nordic program, currently entitled “Nordic Master.” Region Director Lord moved to approve the pilot program and requested a report on its status in one year. Region Director Shipman seconded the motion. Motion passed unanimously. The program will provide recognition of people who have successfully achieved advanced Nordic level requirements.
**This proposed program would be a step above Nordic Senior, but using current National programs. They would also need to have Instructor Development and participate as an Instructor in one of the three programs – Nordic, MTR or Avalanche. There will be three modules: Nordic, MTR, and Avalanche. Frey Aarnio, of the Steering Committee has invited Greg France to partake in this committee to explain just what Nordic wants to do. Greg and Butch will report to the Board in one year as to the interest in the program.**

**Input on National Issues:**

Rick will bring the following recommendations to the National meeting in June:

- **Roster accessibility** – Having all tiers of officers able to access their patroller rosters, including email addresses, at any time with no formal request needed to the National office.
- **Put the registration procedure back to original format; National to Division to Region to Patrol.** Dues come back to Division for both National and Division.
- **New York Corporation source address back to Eastern Division.** No need for National to have a Washington, DC firm listed as contact. The Division's Bylaw 6.3.J. “…contact information is kept current with the new Division Director's name” needs to be changed if this does not occur.
- **Right now under the Policy and Procedures of the National Ski Patrol, prior to the election of the Division Director, candidates need to have the approval of the National Chairman.** This process needs to be eliminated.
- **Make sure the NSP/ASEA (PSIA) originated deals will be carried over to NSP.**
- **Need to get the word out now regarding the dues increase.** Volunteers as well as Professionals need to be included in the dues increase.
- **Need to pursue getting the $125,000 back that was spent on the software that did not work.**
- **Having “National Ski Patrol” sewn on the white crosses on the parkas you buy from the catalog.**
- **IVS – Have the committee finish up what was started related to finding a better and more cost effective voting system.**
- **We need a Leadership Program at the National level.**

Director Hamlin presented Division Treasurer Jeff Barcus with the Jerry Sherman Division Director's award. This annual award is given to a person who has done an outstanding job for the Patrollers of the Eastern Division.

**Terry Randolph - S&T:**

The S&T Committee forgot to include an item in their budget request. Please consider adding $1,000 for a video camera as a training aid to that Committee's line.

Motion by Lord/M. Smith to accept the request from the S&T Program for an extra $1,000 for audio-visual equipment. Carried.

Motion by Neefus/Sullivan to make two corrections to the Budget Report on page 4. Discussion: Budget, page 4 under “Change in net assets” – from $6,379 to $8,979. Also, adding a line item, “Advance funding for film project - $2,600” under “Accounts Payable.” Carried.

Motion by Randall/Tuttle to set 2008 Student Seminar cost at $300 and to increase such costs gradually over subsequent years to avoid such a need for a large increase in future years. Division to subsidize next year's cost difference between the $300 and the actual $325 cost. Discussion. Carried.

Motion by Knight/Sinclair to amend the budget that we increase the dues to $2. Discussion.

Motion by Randall/Sinclair to call the question on the dues increase. Carried.

Motion by Knight/Sinclair to set 2008 Student Seminar cost at $300 and to increase such costs gradually over subsequent years to avoid such a need for a large increase in future years. Division to subsidize next year's cost difference between the $300 and the actual $325 cost. Discussion. Carried.

Motion by Randall/Sinclair to call the question on the budget. Carried.

All in favor of amended budget. Carried.

All program reports and budget will be published in **Trail Sweep.**

**Mike Lord:**

Any patrollers that want an explanation as to why we spent this money, I will be glad to discuss this with them as long as they have read the budget. I think anyone on the Board would be glad to do that.

**Director Hamlin:**

Agreed to fill out his full six year term should the Board desire him to do so.

**Assistant Division Director:**

For the next two years will now be Genesee Valley's Region Director Mike Lord. Thanks again to Terry Randolph for serving last year.

**Division Treasurer Jeff Barcus:**

Stated that he has one year left of being an “appointed” Treasurer and his preference is to be replaced. He wanted to give the Board plenty of warning so they have time to locate a replacement.

**National Board Candidates and Sponsors:**

<table>
<thead>
<tr>
<th>National Board Candidates</th>
<th>Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jim Decker</td>
<td>(Don Weaver)</td>
</tr>
<tr>
<td>Carl Smith</td>
<td>(Meg Smith)</td>
</tr>
<tr>
<td>Mike Lord</td>
<td>(Mike Lord)</td>
</tr>
<tr>
<td>John Beach</td>
<td>(Peter Neefus)</td>
</tr>
<tr>
<td>Burt Mitchell</td>
<td>(Rick Knight)</td>
</tr>
</tbody>
</table>

Continued from page 18 - Meeting
Since last reporting in 2006, the Finance Committee, whose members are listed below, has been quite busy and has accomplished a great deal.

Revised expense, budget, and program reporting forms are available in Excel and PDF formats on the Division website. They enable on-screen completion and electronic transmission. A forms tutorial is also available on the website. Proper, uniform use of these forms across the Division will allow the Division Treasurer and Finance Committee to more accurately report on the Division’s financial activity.

The Division Treasurer has adapted budget and other financial reports to convey information requested by Board Members and Voting Delegates. Financial information now appears in Trail Sweep and is available to all members.

The Finance Committee proposed and the Board of Directors accepted a formal Investment Policy designed to maximize the Division’s return on investment at the lowest cost possible while maintaining a conservative level of risk. Using the Investment Policy to define the Division’s investment and cost expectations, bids were solicited from five investment firms and evaluated by the Finance Committee. A selection was recommended to the Board of Directors and approved.

Investments previously held at three brokerage firms have now been consolidated and are being handled by Heritage Financial in Pittsford, NY. Heritage committed to achieving the Division’s expectations with respect to return on investment and cost of investment.

The first of what will be twice-annual reviews by the entire Finance Committee of Heritage’s conformance to ED’s Investment Policy took place on March 27, 2007 by conference call. Finance Committee Member John Tuttle will report the results of that review at some point during the meeting.

Having completed work on realignment of the Division’s investments, the Finance Committee addressed growing concerns about the IRS’s increasing interest in not-for-profit organizations – inspired, no doubt, by the abuses of some. Clearly, there is no perception within our organization that our members are deliberately abusing our 501(c)(3) status. However, there is considerable confusion about what is, and is not, permissible. Inadvertent violations can result.

Finding no guidance available from the National Office, Eastern Division’s Finance Committee set about preparing 501(c)(3) guidelines. The result is entitled “Eastern Division Patrol Finances & Expenditures – A Common Sense Guideline for Operating Under Section 501(c)(3) of the U.S. Tax Code.” Copies of the Guidelines have been distributed along with this report. You are strongly urged to review this document and distribute it widely with your Regions. We go a very long way toward avoiding negative attention from the IRS by the simple existence of this document that demonstrates our interest in playing by the rules.

Finally, the Finance Committee addressed the matter of reviewing the Division’s financial records. The Finance Committee concluded a formal review conducted by an outside accounting/auditing firm would satisfy the Division’s needs. The Board of Directors concurred at its mid-winter meeting in March. It was also agreed that it should become Division policy to require a full financial review by an outside entity each time either the Division Director or Division Treasurer changes. The Finance Committee will request bids for this review shortly after the Officers’ Meeting, evaluate proposals, and make a recommendation to the Board for its approval.

After six years as the WMASS Region Director, I am “retiring.” Chris Brodersen, NJ RD, is the new Finance Committee Chair effective at the Officers’ Meeting. Chris will be fortunate to work with Finance Committee members who are knowledgeable, remarkably dedicated, and very deserving of our appreciation.

My sincere best wishes to you all.

$$$$$$$$$$$$$$$$$
Treasurer’s Report  
Year ended March 31, 2007

The following treasurer’s report for the period ended March 31, 2007 which represents the activities for the 2007 Fiscal year (April 1, 2006 through March 31, 2007)

The basic report now includes four basic statements, a Statement of Financial Position, Statement of Activities, Statement of Cash Flows and a Statement of Functional Revenue and Expenses.

This report also includes a proposed budget for the coming fiscal year.

The Statement of Financial Position is a snapshot of the organization’s financial health as of March 31, 2007 and shows the organization to be very healthy with $268,632 of accumulated unrestricted Net Assets (Patroller equity). This statement also shows total assets of $316,929 comprised of cash, mutual funds and equipment.

The organization had a decrease in Net Assets for the current year of ($8,979).

The Statement of Activities is a summary of the organizations activity for the past year according to the level of restrictions placed on the Net Assets.

The only restrictions placed on any of the Net Assets of the organization are all related to the Memorial Fund and the scholarship program. Contributions made to that fund are permanently restricted – meaning we cannot use them for scholarships. The income is available to fund scholarships and to maintain the earning power of the Memorial Fund as described in our investment policy. These earnings are temporarily restricted until a scholarship is granted or a transfer to maintain the earning power is necessary. The Statement of Activities shows the amount available for future grants is $1,756 and the total Permanently Restricted balance is $42,698. This statement does not reflect grants which may be announced later in this meeting.

The Statement of Activities summarizes the activities and restricted balances. It shows the organization decreased all its net assets for the year ended March 31, 2007 by a grand total of $8,979 which is much better than last years decrease of 20,384.

The Statement of Cash Flows simply reconciles beginning cash to ending cash for the year.

The Statement of Functional Revenues and Expenses shows in greater detail the results of the year’s activity by “functional category”, which represent each the program operated by the division. These are Outdoor Emergency Care, Ski & Toboggan, Mountain Travel and Rescue and so on.

Respectfully Submitted

Jeffrey L Barcus  
Division Treasurer  
May 2, 2007
# National Ski Patrol System, Inc. – Eastern Division
## Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>31-Mar 2007</th>
<th>31-Mar 2006</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$36,623</td>
<td>$37,019</td>
</tr>
<tr>
<td>Investments (at market value)</td>
<td>$266,107</td>
<td>$279,072</td>
</tr>
<tr>
<td>Program revenues receivable</td>
<td>$2,236</td>
<td>$6,694</td>
</tr>
<tr>
<td>Fixed and other assets - net</td>
<td>$11,963</td>
<td>$9,323</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$316,929</td>
<td>$332,109</td>
</tr>
</tbody>
</table>

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$1,243</td>
<td>$10,044</td>
</tr>
<tr>
<td>Advance funding for film project</td>
<td>$2,600</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>$3,843</td>
<td>$10,044</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted:</td>
<td>$268,632</td>
<td>$282,862</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$1,756</td>
<td>$1,370</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>$42,698</td>
<td>$37,833</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>$313,086</td>
<td>$322,065</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$316,929</td>
<td>$332,109</td>
</tr>
</tbody>
</table>
## National Ski Patrol System, Inc. – Eastern Division
### Statement of Activities
for the Year Ended March 31, 2007

### REVENUES

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
<th>March-06 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program revenues</td>
<td>$6,584</td>
<td></td>
<td></td>
<td>$6,584</td>
<td>13,863</td>
</tr>
<tr>
<td>Registration revenue</td>
<td>76,100</td>
<td></td>
<td></td>
<td>76,100</td>
<td>77,658</td>
</tr>
<tr>
<td>Contributions</td>
<td>500</td>
<td>$3,730</td>
<td></td>
<td>4,230</td>
<td>1,634</td>
</tr>
<tr>
<td>Fundraising</td>
<td>490</td>
<td></td>
<td></td>
<td>490</td>
<td>2,015</td>
</tr>
<tr>
<td>Value increase in investment funds</td>
<td>653</td>
<td>2,821</td>
<td></td>
<td>3,474</td>
<td>(2,375)</td>
</tr>
<tr>
<td>Interest income</td>
<td>7,878</td>
<td></td>
<td></td>
<td>7,878</td>
<td>9,538</td>
</tr>
<tr>
<td>Realized Investment gains</td>
<td>8,427</td>
<td></td>
<td></td>
<td>8,427</td>
<td>15,979</td>
</tr>
<tr>
<td>Net assets released from restriction</td>
<td>-</td>
<td>-</td>
<td></td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Purpose restrictions</td>
<td>(1,300)</td>
<td></td>
<td>(1,300)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfers to maintain buying power</td>
<td>(1,135)</td>
<td></td>
<td>(1,135)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL REVENUES</strong></td>
<td>101,932</td>
<td>386</td>
<td>4,865</td>
<td>107,183</td>
<td>118,312</td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
<th>March-06 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank &amp; Investment fees</td>
<td>2,576</td>
<td></td>
<td></td>
<td>2,576</td>
<td>3,156</td>
</tr>
<tr>
<td>Contributions</td>
<td>100</td>
<td></td>
<td></td>
<td>100</td>
<td>1,500</td>
</tr>
<tr>
<td>Depreciation</td>
<td>3,770</td>
<td></td>
<td></td>
<td>3,770</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,297</td>
<td></td>
<td></td>
<td>1,297</td>
<td>4,455</td>
</tr>
<tr>
<td>Insurance</td>
<td>1,952</td>
<td></td>
<td></td>
<td>1,952</td>
<td>-</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>397</td>
<td></td>
<td></td>
<td>397</td>
<td>1,354</td>
</tr>
<tr>
<td>National Issues</td>
<td>15,243</td>
<td></td>
<td></td>
<td>15,243</td>
<td>47,393</td>
</tr>
<tr>
<td>Postage</td>
<td>4,143</td>
<td></td>
<td></td>
<td>4,143</td>
<td>599</td>
</tr>
<tr>
<td>Printing and production</td>
<td>9,394</td>
<td></td>
<td></td>
<td>9,394</td>
<td>-</td>
</tr>
<tr>
<td>Alumni refunds</td>
<td>2,673</td>
<td></td>
<td></td>
<td>2,673</td>
<td>2,085</td>
</tr>
<tr>
<td>Stipend</td>
<td>10,200</td>
<td></td>
<td></td>
<td>10,200</td>
<td>10,200</td>
</tr>
<tr>
<td>Scholarships</td>
<td>4,335</td>
<td></td>
<td></td>
<td>4,335</td>
<td>2,899</td>
</tr>
<tr>
<td>Supplies</td>
<td>1,667</td>
<td></td>
<td></td>
<td>1,667</td>
<td>-</td>
</tr>
<tr>
<td>Telephone</td>
<td>2,369</td>
<td></td>
<td></td>
<td>2,369</td>
<td>2,850</td>
</tr>
<tr>
<td>Travel</td>
<td>21,848</td>
<td></td>
<td></td>
<td>21,848</td>
<td>14,471</td>
</tr>
<tr>
<td>Program expenses</td>
<td>34,197</td>
<td></td>
<td></td>
<td>34,197</td>
<td>39,624</td>
</tr>
<tr>
<td>Meetings</td>
<td>-</td>
<td></td>
<td></td>
<td>-</td>
<td>8,110</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>116,161</td>
<td>-</td>
<td>-</td>
<td>116,161</td>
<td>138,696</td>
</tr>
</tbody>
</table>

### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
<th>March-06 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>(14,230)</td>
<td>386</td>
<td>4,865</td>
<td></td>
<td>(8,979)</td>
<td>(20,384)</td>
</tr>
</tbody>
</table>

### NET ASSETS - BEGINNING

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
<th>March-06 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>282,862</td>
<td>1,370</td>
<td>37,833</td>
<td></td>
<td>322,065</td>
<td>342,449</td>
</tr>
</tbody>
</table>

### NET ASSETS - ENDING

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
<th>March-06 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$268,632</td>
<td>$1,756</td>
<td>$42,698</td>
<td></td>
<td>$313,086</td>
<td>$322,065</td>
</tr>
</tbody>
</table>
National Ski Patrol System, Inc. – Eastern Division  
Statement of Cash Flows  
for the Year Ended March 31, 2007

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CASH FLOWS FROM OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$ (8,979)</td>
<td>$ (19,384)</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash provided by operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non cash changes in invested funds</td>
<td>(17,033)</td>
<td>(19,830)</td>
</tr>
<tr>
<td>Depreciation</td>
<td>3,770</td>
<td>-</td>
</tr>
<tr>
<td>Loss on disposal of assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Increase) decrease in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>4,458</td>
<td>4,099</td>
</tr>
<tr>
<td>Increase (decrease) in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>(8,802)</td>
<td>(487)</td>
</tr>
<tr>
<td>Advance funding for film project</td>
<td>2,600</td>
<td>-</td>
</tr>
<tr>
<td>Net transfers between invested funds and operating cash</td>
<td>30,000</td>
<td>45,000</td>
</tr>
<tr>
<td><strong>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</strong></td>
<td>6,014</td>
<td>9,398</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM INVESTING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Purchase of property and equipment</td>
<td>(6,410)</td>
<td>(9,323)</td>
</tr>
<tr>
<td><strong>NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES</strong></td>
<td>(6,410)</td>
<td>(9,323)</td>
</tr>
<tr>
<td><strong>NET INCREASE (DECREASE) IN CASH</strong></td>
<td>(396)</td>
<td>75</td>
</tr>
<tr>
<td><strong>CASH - BEGINNING</strong></td>
<td>37,019</td>
<td>36,945</td>
</tr>
<tr>
<td><strong>CASH - ENDING</strong></td>
<td>$ 36,623</td>
<td>$ 37,020</td>
</tr>
</tbody>
</table>
### NSP Eastern Division Memorial Fund
#### 31-Mar-07

<table>
<thead>
<tr>
<th>Permanently Restricted</th>
<th>Temporarily restricted</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contributed</strong></td>
<td><strong>Income</strong></td>
</tr>
<tr>
<td>31-Mar-03</td>
<td>36,713</td>
</tr>
<tr>
<td></td>
<td><strong>Y/E 3/31/2004</strong></td>
</tr>
<tr>
<td>31-Mar-04</td>
<td>37,173</td>
</tr>
<tr>
<td></td>
<td><strong>Y/E 3/31/2005</strong></td>
</tr>
<tr>
<td>31-Mar-05</td>
<td>37,273</td>
</tr>
<tr>
<td></td>
<td><strong>Y/E 3/31/2006</strong></td>
</tr>
<tr>
<td>31-Mar-06</td>
<td>37,833</td>
</tr>
</tbody>
</table>

**Transfer to maintain buying power**

| **Contributed**        | **Income**             | **Grants** | **Net available** | **Fnd Bal** |
| 1,135                  | (1,135)                | (1,135)    | (1,135)           |             | **-**      |
| **Y/E 3/31/2007**      | 3,730                  | 2,821      | (1,300)           | 1,521       | **5,251**  |
| **42,698**             | **24,316**             | **(22,560)**| **1,756**         | **44,453**  |
National Ski Patrol System, Inc. – Eastern Division
Statement of Functional Revenues and Expenses
for the Year Ended March 31, 2007

<table>
<thead>
<tr>
<th>REVENUES</th>
<th>Alumni Program</th>
<th>Avalanche Program</th>
<th>Awards Program</th>
<th>Certified Program</th>
<th>Instructor Development</th>
<th>Memorial Program</th>
<th>Mountain and Rescue</th>
<th>Nordic</th>
<th>Outdoor Emergency Care Program</th>
<th>Registration Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program revenues</td>
<td></td>
<td>$ 2,184</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>70,470</td>
</tr>
<tr>
<td>Registration revenue</td>
<td></td>
<td></td>
<td>$ 237</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>3,730</td>
</tr>
<tr>
<td>Fundraising</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>225</td>
</tr>
<tr>
<td>Value increase in investment funds</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest income</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Realized investment gains</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Allocate to Student program</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>(2,391)</td>
<td></td>
</tr>
<tr>
<td>TOTAL REVENUES</td>
<td>3,239</td>
<td>2,409</td>
<td>-</td>
<td>237</td>
<td>-</td>
<td>3,730</td>
<td>1,388</td>
<td>-</td>
<td>-</td>
<td>70,470</td>
</tr>
</tbody>
</table>

EXPENSES

| Bank and investment fees                      |                  |                   |                |                   |                        |                 |                     |        |                             | 236                 |
| Contributions                                 |                  |                   |                |                   |                        |                 |                     |        |                             | 1,581               |
| Depreciation                                  | 1,236           | 894               | 1,236          | 150               |                        |                 |                     |        |                             |                     |
| Fundraising                                   |                  |                   |                |                   |                        |                 |                     |        |                             | 405                 |
| Insurance                                     |                  |                   |                |                   |                        |                 |                     |        |                             |                     |
| Miscellaneous                                 |                  |                   |                |                   |                        |                 |                     |        |                             | 1,020               |
| Legal fees                                    |                  |                   |                |                   |                        |                 |                     |        |                             |                     |
| Postage                                       |                  |                   |                |                   |                        |                 |                     |        |                             | 10,200              |
| Printing and production                       |                  |                   |                |                   |                        |                 |                     |        |                             |                     |
| Alumni refunds                                | 2,673           | 1,334             | 1,300          | 1,701             |                        |                 |                     |        |                             |                     |
| Stipend                                       |                  |                   |                |                   |                        |                 |                     |        |                             |                     |
| Scholarships                                  | 1,242           | 570               | 1,012          | 4,295             | 425                    | 1,373           | 1,575               | 1,095  |                             |                     |
| Supplies                                      | 1,344           | 1,300             | 1,701          | 1,020             |                        |                 |                     |        |                             |                     |
| Telephone                                     | 570             | 487               | 916            | 74                |                        |                 |                     |        |                             |                     |
| Travel                                        | 1,012           | 4,295             | 425            | 1,373             | 1,575                  | 1,095           | 13,516              |        |                             |                     |
| Program expenses                              | 126             | 2,146             | 696            | 1,012             | 5,189                  | 1,725           | 4,797               | 1,575  | 2,161                       |                     |

TOTAL EXPENSES                                 | 3,239           | 5,958             | 1,266          | 1,012             | 5,189                  | 1,725           | 4,797               | 1,575  | 2,161                       | 13,516              |

CHANGE IN NET ASSETS                           | $ -             | $(3,549)          | $(1,266)       | $(775)            | $(5,189)               | $ 2,005        | $(3,409)            | $(1,575)| $(2,161)                    | $ 56,954             |
# National Ski Patrol System, Inc. – Eastern Division
## Statement of Functional Revenues and Expenses
### for the Year Ended March 31, 2007

<table>
<thead>
<tr>
<th>REVENUES</th>
<th>Ski &amp; Toboggan Program</th>
<th>Student Program</th>
<th>Trail Sweep</th>
<th>National Issues</th>
<th>Public Relations</th>
<th>Board of Directors</th>
<th>Management and General</th>
<th>Division Director</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program revenues</td>
<td>$2,670</td>
<td>105</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$6,584</td>
</tr>
<tr>
<td>Registration revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>76,100</td>
</tr>
<tr>
<td>Contributions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>4,230</td>
</tr>
<tr>
<td>Fundraising</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>490</td>
</tr>
<tr>
<td>Value increase in investment funds</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>3,474</td>
</tr>
<tr>
<td>Interest income</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>7,878</td>
</tr>
<tr>
<td>Realized investment gains</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>8,427</td>
</tr>
<tr>
<td>Allocate to Student program</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,391</td>
</tr>
<tr>
<td><strong>TOTAL REVENUES</strong></td>
<td><strong>2,670</strong></td>
<td><strong>2,496</strong></td>
<td><strong>-</strong></td>
<td><strong>-</strong></td>
<td><strong>200</strong></td>
<td><strong>-</strong></td>
<td><strong>20,344</strong></td>
<td><strong>-</strong></td>
<td><strong>107,183</strong></td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>Ski &amp; Toboggan Program</th>
<th>Student Program</th>
<th>Trail Sweep</th>
<th>National Issues</th>
<th>Public Relations</th>
<th>Board of Directors</th>
<th>Management and General</th>
<th>Division Director</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank and investment fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,576</td>
</tr>
<tr>
<td>Contributions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>100</td>
</tr>
<tr>
<td>Depreciation</td>
<td>254</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>3,770</td>
</tr>
<tr>
<td>Fundraising</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,297</td>
</tr>
<tr>
<td>Insurance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,952</td>
<td></td>
<td></td>
<td>1,952</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>161</td>
<td></td>
<td></td>
<td>397</td>
</tr>
<tr>
<td>Legal fees</td>
<td>15,243</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>15,243</td>
</tr>
<tr>
<td>Postage</td>
<td>3,660</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>78</td>
<td></td>
<td></td>
<td>4,143</td>
</tr>
<tr>
<td>Printing and production</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>9,394</td>
<td></td>
<td></td>
<td>9,394</td>
</tr>
<tr>
<td>Alumni refunds</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,673</td>
</tr>
<tr>
<td>Stipend</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>10,200</td>
</tr>
<tr>
<td>Scholarships</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>4,335</td>
</tr>
<tr>
<td>Supplies</td>
<td>196</td>
<td>182</td>
<td></td>
<td></td>
<td></td>
<td>269</td>
<td></td>
<td></td>
<td>1,667</td>
</tr>
<tr>
<td>Telephone</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>110</td>
<td>678</td>
<td></td>
<td>2,369</td>
</tr>
<tr>
<td>Travel</td>
<td>5,040</td>
<td>700</td>
<td>422</td>
<td>1,064</td>
<td></td>
<td>3,780</td>
<td>1,829</td>
<td></td>
<td>21,848</td>
</tr>
<tr>
<td>Program expenses</td>
<td>12,247</td>
<td>8,933</td>
<td></td>
<td></td>
<td></td>
<td>274</td>
<td></td>
<td></td>
<td>34,197</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>17,483</strong></td>
<td><strong>10,069</strong></td>
<td><strong>13,476</strong></td>
<td><strong>16,307</strong></td>
<td><strong>1,566</strong></td>
<td><strong>3,780</strong></td>
<td><strong>7,080</strong></td>
<td><strong>5,962</strong></td>
<td><strong>116,161</strong></td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td><strong>$14,813</strong></td>
<td><strong>$(7,573)</strong></td>
<td><strong>$(13,476)</strong></td>
<td><strong>$(16,307)</strong></td>
<td><strong>$(1,566)</strong></td>
<td><strong>$(3,780)</strong></td>
<td><strong>$13,263</strong></td>
<td><strong>$(5,962)</strong></td>
<td><strong>$(8,979)</strong></td>
</tr>
</tbody>
</table>

*Summer 2007*
# National Ski Patrol – Eastern Division

## Budget for the Year Ended March 31, 2008

<table>
<thead>
<tr>
<th>INCOME</th>
<th>08 BUDGET</th>
<th>07 BUDGET</th>
<th>3/31/07</th>
<th>Variance to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Active Registration Income</strong></td>
<td>70,000</td>
<td>74,000</td>
<td>70,470</td>
<td>(3,530)</td>
</tr>
<tr>
<td><strong>Alumni Registrations</strong></td>
<td>5,060</td>
<td>5,500</td>
<td>5,630</td>
<td>130</td>
</tr>
<tr>
<td>07 BUDGET</td>
<td>(2,530)</td>
<td>(2,750)</td>
<td>(2,673)</td>
<td>77</td>
</tr>
<tr>
<td><strong>Alumni net Registrations</strong></td>
<td>2,530</td>
<td>2,750</td>
<td>2,957</td>
<td>207</td>
</tr>
<tr>
<td><strong>Contributions</strong></td>
<td>1,000</td>
<td>4,230</td>
<td>3,230</td>
<td></td>
</tr>
<tr>
<td><strong>Fund raising</strong></td>
<td>1,500</td>
<td>1,500</td>
<td>490</td>
<td>(1,010)</td>
</tr>
<tr>
<td><strong>Allocated towards film project</strong></td>
<td>900</td>
<td>0</td>
<td>2,600</td>
<td>2,600</td>
</tr>
<tr>
<td><strong>Program income:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Avalanche</td>
<td>0</td>
<td>2,000</td>
<td>2,184</td>
<td>184</td>
</tr>
<tr>
<td>Certified</td>
<td>0</td>
<td>2,200</td>
<td>227</td>
<td>(1,963)</td>
</tr>
<tr>
<td>Instructor Development</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Mountain, Travel &amp; Rescue</td>
<td>1,000</td>
<td>1,000</td>
<td>1,388</td>
<td>388</td>
</tr>
<tr>
<td>Nordic</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Outdoor Emerg. Care</td>
<td>2,700</td>
<td>2,000</td>
<td>0</td>
<td>(2,000)</td>
</tr>
<tr>
<td>Ski &amp; Toboggan</td>
<td>2,000</td>
<td>2,000</td>
<td>2,670</td>
<td>670</td>
</tr>
<tr>
<td>Student Program</td>
<td>10,000</td>
<td>12,000</td>
<td>18,105</td>
<td>6,105</td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
<td>1,500</td>
<td>0</td>
<td>(1,500)</td>
</tr>
<tr>
<td><strong>Total program income</strong></td>
<td>15,700</td>
<td>22,700</td>
<td>24,584</td>
<td>1,884</td>
</tr>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td>90,650</td>
<td>101,950</td>
<td>105,331</td>
<td>3,381</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>126,771</td>
<td>106,450</td>
<td>110,255</td>
<td>3,805</td>
</tr>
<tr>
<td><strong>EXCESS (DEFICIT) OF REVENUE OVER EXPENSES FROM OPERATIONS</strong></td>
<td></td>
<td>(36,141)</td>
<td>(4,500)</td>
<td>(4,024)</td>
</tr>
<tr>
<td>Investment income allocated to program support (Note 1)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transfer from investment fund</td>
<td>9,000</td>
<td>10,000</td>
<td>9,903</td>
<td>(7)</td>
</tr>
<tr>
<td><strong>Extraordinary expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>National issues (Note 2)</td>
<td></td>
<td>12,607</td>
<td>15,243</td>
<td>(2,636)</td>
</tr>
<tr>
<td><strong>Budgeted / Actual results from operations</strong></td>
<td>(27,141)</td>
<td>(7,107)</td>
<td>(10,174)</td>
<td>(3,067)</td>
</tr>
</tbody>
</table>
# National Ski Patrol – Eastern Division

## Budget for the Year Ended March 31, 2008

<table>
<thead>
<tr>
<th>Equipment Fund</th>
<th>APPROVED</th>
<th></th>
<th></th>
<th>Variance to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>08 BUDGET</td>
<td>07 BUDGET</td>
<td>07 ACTUAL</td>
<td></td>
</tr>
<tr>
<td>Avalanche equipment request</td>
<td>-</td>
<td>2,500</td>
<td>-</td>
<td>2,500</td>
</tr>
<tr>
<td>Instructor Development Equipment request</td>
<td>-</td>
<td>4,000</td>
<td>1,586</td>
<td>2,414</td>
</tr>
<tr>
<td>MTR Equipment request</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>OEC Equipment request</td>
<td>3,600</td>
<td>-</td>
<td>3,300</td>
<td>(3,300)</td>
</tr>
<tr>
<td>S &amp; T Equipment request</td>
<td>1,000</td>
<td>-</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Student Patroller equipment request</td>
<td>-</td>
<td>1,500</td>
<td>1,524</td>
<td>(24)</td>
</tr>
<tr>
<td><strong>Total Investment in equipment</strong></td>
<td>4,600</td>
<td>8,000</td>
<td>6,410</td>
<td>1,590</td>
</tr>
</tbody>
</table>

- Budgeted / Actual results including extraordinary items and equipment purchases
  - (31,741)                      - (15,107) - (16,584) - (1,477)

- Transfers from investment fund to cover equipment and extraordinary items (Note 3)
  - 18,325                      - 12,028 - 30,000 - (17,972)

- Net change in operating fund
  - (13,416)                      - (3,079) - 13,416 - 16,495
# National Ski Patrol – Eastern Division

## Budget for the Year Ended March 31, 2008

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>APPROVED 08 BUDGET</th>
<th>07 BUDGET</th>
<th>07 ACTUAL</th>
<th>Variance to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alumni</td>
<td>600</td>
<td>1,000</td>
<td>566</td>
<td>434</td>
</tr>
<tr>
<td>Audit reserve</td>
<td>2,500</td>
<td>500</td>
<td>500</td>
<td>0</td>
</tr>
<tr>
<td>Avalanche--includes school</td>
<td>4,000</td>
<td>6,000</td>
<td>4,722</td>
<td>1,278</td>
</tr>
<tr>
<td>Awards</td>
<td>1,500</td>
<td>1,500</td>
<td>1,266</td>
<td>234</td>
</tr>
<tr>
<td>Certified</td>
<td>1,500</td>
<td>1,500</td>
<td>1,012</td>
<td>488</td>
</tr>
<tr>
<td>Contributions</td>
<td>-</td>
<td>-</td>
<td>100</td>
<td>(100)</td>
</tr>
<tr>
<td>Depreciation</td>
<td>3,146</td>
<td>-</td>
<td>3,770</td>
<td>(3,770)</td>
</tr>
<tr>
<td>Division Director</td>
<td>7,350</td>
<td>3,500</td>
<td>5,962</td>
<td>(2,462)</td>
</tr>
<tr>
<td>Div Dir Nat'l board meetings</td>
<td>-</td>
<td>1,500</td>
<td>1,064</td>
<td>436</td>
</tr>
<tr>
<td>Fund-Raising</td>
<td>-</td>
<td>1,500</td>
<td>-</td>
<td>1,500</td>
</tr>
<tr>
<td>E &amp; O Insurance</td>
<td>2,000</td>
<td>-</td>
<td>1,952</td>
<td>(1,952)</td>
</tr>
<tr>
<td>Instructor Development</td>
<td>6,615</td>
<td>1,000</td>
<td>4,295</td>
<td>(3,295)</td>
</tr>
<tr>
<td>Internet/Web Page</td>
<td>-</td>
<td>950</td>
<td>-</td>
<td>950</td>
</tr>
<tr>
<td>Legal &amp;</td>
<td>1,500</td>
<td>1,500</td>
<td>1,543</td>
<td>(43)</td>
</tr>
<tr>
<td>Medical</td>
<td>-</td>
<td>100</td>
<td>-</td>
<td>100</td>
</tr>
<tr>
<td>Meeting</td>
<td>5,500</td>
<td>5,500</td>
<td>3,780</td>
<td>1,720</td>
</tr>
<tr>
<td>Memorial</td>
<td>500</td>
<td>500</td>
<td>425</td>
<td>75</td>
</tr>
<tr>
<td>Mountain, Travel &amp; Rescue-includes school</td>
<td>3,800</td>
<td>3,800</td>
<td>3,561</td>
<td>239</td>
</tr>
<tr>
<td>Nominations/Elections</td>
<td>100</td>
<td>100</td>
<td>-</td>
<td>100</td>
</tr>
<tr>
<td>Nordic</td>
<td>1,500</td>
<td>-</td>
<td>1,575</td>
<td>(1,575)</td>
</tr>
<tr>
<td>Outdoor Emerg. Care</td>
<td>22,650</td>
<td>19,000</td>
<td>2,011</td>
<td>16,989</td>
</tr>
<tr>
<td>Public Relations</td>
<td>410</td>
<td>-</td>
<td>269</td>
<td>(269)</td>
</tr>
<tr>
<td>Registration office</td>
<td>14,000</td>
<td>12,000</td>
<td>13,516</td>
<td>(1,516)</td>
</tr>
<tr>
<td>Risk Management</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Ski &amp; Toboggan</td>
<td>15,900</td>
<td>17,000</td>
<td>17,483</td>
<td>(483)</td>
</tr>
<tr>
<td>Special and capital Projects</td>
<td>3,000</td>
<td>3,000</td>
<td>1,297</td>
<td>1,703</td>
</tr>
<tr>
<td>Student Patroller</td>
<td>15,000</td>
<td>15,000</td>
<td>25,424</td>
<td>(10,424)</td>
</tr>
<tr>
<td>Trail Sweep</td>
<td>-</td>
<td>9,000</td>
<td>422</td>
<td>8,578</td>
</tr>
<tr>
<td>Production</td>
<td>4,500</td>
<td>-</td>
<td>4,759</td>
<td>(4,759)</td>
</tr>
<tr>
<td>Postage</td>
<td>3,700</td>
<td>-</td>
<td>3,660</td>
<td>(3,660)</td>
</tr>
<tr>
<td>Printing</td>
<td>4,500</td>
<td>-</td>
<td>4,635</td>
<td>(4,635)</td>
</tr>
<tr>
<td>Treasurer</td>
<td>1,000</td>
<td>1,000</td>
<td>686</td>
<td>314</td>
</tr>
</tbody>
</table>

## TOTAL EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>APPROVED 08 BUDGET</th>
<th>07 BUDGET</th>
<th>07 ACTUAL</th>
<th>Variance to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>126,771</td>
<td>106,450</td>
<td>110,255</td>
<td>(3,805)</td>
</tr>
</tbody>
</table>

## Notes:

1. It is the intent of the board to allocate 1/2 of the prior years investment earnings back into program delivery, or equipment needs of the programs.

2. The board approved up to $80,000 to be used in defending member rights at the national level. To date, $62,636 has been spent.

3. Transfers will be made if required.
Telecommunications Report
by Dick Woolf, Telecom Advisor

This past season has been one of increased activity, despite the generally poor snow conditions (except in Upstate New York). There have been a number of inquiries relating to licensing and frequencies and several inquiries about sources for repair of equipment and sales of equipment.

As a result of the elimination of the National Telecommunications Advisory Program in 1996, and the then National Board decision not to pursue new/additional radio licensing, we have been in a “maintenance mode” since that time. The 1996 decision, which I opposed, was made in a “risk-averse” climate...a period in which perceived risk drove many decisions. The Board of Directors apparently believed that assisting ski patrols with their FCC licensing requirements created an unacceptable risk for NSP. Simultaneously, they eliminated our advocacy programs (which communicated our use of radio to allied [EMS] organizations) and our ability to file comments with the FCC in regulatory proceedings. Curiously though, the board did not require ski patrols with existing licenses, as well as each Division with existing licenses, to surrender their authorizations.

Since 1996, a number of FCC actions have affected ski patrols’ use of radio. First, the FCC conducted a license audit a few years ago. Licensees who did not reply (confirming their current and on-going use of radio) had their licenses administratively revoked. NSP Denver has been keeping our licenses current, and we did confirm our use of each of the several hundred licenses we hold. Ski areas holding (management) licenses that did not respond to the audit letters, ended up with no license.

Next, the FCC shortened the amount of time a licensee has to reinstate an expired license. It used to be 60 days, then it was reduced to 30, and now to zero. If your license expires, you have to start from scratch, and you may not be able to get your original frequency back! This, too, has affected ski areas. The impact on ski patrols is that for patrols not having their own license, but instead using area management’s, without a valid license, the patrol is (a) operating illegally, and (b) has no protection against harmful interference from legitimate, licensed users.

It is also unwise to depend on each Division’s radio license (which is authorized for temporary, mobile [walkie-talkie] operations only) to cover permanent ski patrol operations at a particular ski area. The improper usage of these licenses can place the license in jeopardy, and that is unfair for the other patrols and activities (such as testing and training) that require temporary use.

It is for these reasons that I am currently working on a project to get our original program up and running again. We cannot depend on area management’s compliance with these regulations, and furthermore, area administrations are ineligible for EMS channels. Ski patrols are eligible for public safety EMS channels, and those are the kind of licenses we hold.

In my view, the liaison and regulatory comment portions of our original program should also restart. The FCC is presently mandating the use of extreme narrowband equipment by 2013 (that’s only five years from next season!), which will require many radio users to “migrate” to (translate to “buy”) new, more expensive “digital” equipment. There are organizations representing rural public-safety radio users who are “up in arms” over this, and at present, our organization’s voice of 26,000 EMS workers is not being heard. We need to do something about this, given the overwhelmingly volunteer nature of our organization, and the fact that many of our members own their own radios.

Investment Report

The Finance Committee solicited proposals for a new investment manager last May. In September, Stu Moscov’s firm, Heritage Financial, was selected by the Finance Committee. On 12/19/06, the portfolio was transitioned to the discretionary proposal designed by Stu Moscov to meet our Investment Policy guidelines. The guidelines are as follows:

- The portfolio should achieve a total return measured over one and three years of 4% greater than inflation.
- The portfolio should be 50-70% in equities (US 65-75% and foreign 25-35%). No more than 5% of the total portfolio in emerging markets.
- The portfolio should be 30-50% in fixed income investments (no more than 10% of the fixed income should be in BB or lower rated bonds or no more than 10 in foreign bonds).
- The individual mutual funds should be benchmarked against appropriate indices.
- If the individual security underperforms the benchmark in two consecutive years it goes on a watch list.
- If the individual security underperforms the benchmark in three consecutive years it must be replaced.

The combined balance includes the Memorial Fund and the Unallocated Funds. The ending balance is $266,107.35. It is too early to make any assessment of how the fixed fund is doing. The committee met in April via telephone conference with Stu Moscov and suggested a change in the Floating Rate Fund as that held too much unrated bonds.

The committee expects to meet in August and April to review results prior to Fall and Spring Meetings.

2006-2007 Chair: Fred Leukroth
2007-2008 Chair: Chris Brodersen
Committee: Jeff Barcus, Rick Knight, John McManus, John Tuttle, Henry Williams
## PROGRAM COMMITTEES

### OUTDOOR EMERGENCY CARE

<table>
<thead>
<tr>
<th>Position</th>
<th>Supervisor</th>
<th>Chair</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Supervisor</strong></td>
<td>Bill DeVarney</td>
<td>Mike Lord</td>
<td>Bobby Cassello, Gary Keane, Bob Morgan, Scott Rockefeller</td>
</tr>
<tr>
<td><strong>Chair</strong></td>
<td>Mike Lord</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Members</strong></td>
<td>Bobby Cassello, Gary Keane, Bob Morgan, Scott Rockefeller</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### SKI AND TOBOGGAN

<table>
<thead>
<tr>
<th>Position</th>
<th>Supervisor</th>
<th>Chair</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Supervisor</strong></td>
<td>Frey Aarnio</td>
<td>Terry Randolph</td>
<td>Robert Bernatos, Rex Channell, Gerit Lewisch, Peter Neehus, Dave Smith</td>
</tr>
<tr>
<td><strong>Chair</strong></td>
<td>Terry Randolph</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Members</strong></td>
<td>Robert Bernatos, Rex Channell, Gerit Lewisch, Peter Neehus, Dave Smith</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### INSTRUCTOR DEVELOPMENT

<table>
<thead>
<tr>
<th>Position</th>
<th>Supervisor</th>
<th>Chair</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Supervisor</strong></td>
<td>Flo Rutherford</td>
<td>Chris Jaquith</td>
<td>Sue Ballek, Gerry Desjardins, Bill DeVarney, Marcia Mundrick, Noel Rios</td>
</tr>
<tr>
<td><strong>Chair</strong></td>
<td>Chris Jaquith</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Members</strong></td>
<td>Sue Ballek, Gerry Desjardins, Bill DeVarney, Marcia Mundrick, Noel Rios</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## AVALANCHE

**Supervisor**: Phil Galka  
**Chair**: Meg Smith  
**Members**: Ken Black, Dick Harding, Rich Hartman, Carl Smith

## MOUNTAIN TRAVEL AND RESCUE

**Supervisor**: Butch MacQueen  
**Chair**: Burt Mitchell  
**Members**: Chuck Boyd, John Caron, Kim Fletcher, Rich Hartman

## OTHER COMMITTEES

### NOMINATION AND ELECTION COMMITTEE

**Chair**: Don Weaver  
**Members**: Chris Cruz, Brian Downing, Gregor Trinkhaus-Randall

### FINANCE

**Chair**: Chris Brodersen  
**Members**: Jeff Barcus, Eric Bowen, Rick Knight, John Tuttle, Henry Williams

### BYLAWS

**Chair**: Bill Cline  
**Members**: Adam Cook, George Hannon, Donna McGraw, Allen Miller, Don Page, Henry Williams

### LEGAL AND RISK MANAGEMENT

**Chair**: Henry Williams  
**Members**: Bill Cline, Stephanie Costello, Nancy Heller, Burt Mitchell, Bob Smith

### PUBLIC RELATIONS

**Chair**: John Shipman  
**Members**: Sue Helmacy, Doris Rollins, Laura Tucker
When Jeff Baker retired this spring I was appointed as an OEC Supervisor. I cover the Western New York, Genesee Valley, and Central New York regions.

I am a baby boomer, coming late to ski patrol, after having retired as an equine veterinarian. I remember well, upon graduating from Cornell, applying for a position in practices near major ski areas in New England, eventually landing in Maine near Mt. Abrams and a then tiny Sunday River. Unfortunately reality was 16-hour work days and little time for skiing or even thinking of ski patrol for the next 30 years.

After a few years in Maine we moved to a small horse farm in Victor, NY. Along the way we picked up two sons, various horses, and a pack of foxhounds. Our sons are grown, we have fewer horses, and I retired as a huntsman and Master of Foxhounds, providing more time to devote to ski patrol. My time is now spent maintaining our farm and facilities for the Stuart Horse Trials, an international combined training competition, in the summer, and ski patrol and woodworking in the winter.

My wife, Bonnie, is a PSIA Level II alpine instructor and patrols at Bristol Mountain and Hunt Hollow. I am an assistant patrol director at Hunt Hollow. I am also an instructor in Mountain Travel and Rescue, Instructor Development, Level I Avalanche, and OEC as well as an OEC I/T. Along with Nick Schiavetti and Butch McQueen, I had the pleasure of teaching an Avalanche Rescue and Fundamentals course at Cornell last winter for their outdoor education program. We hope to continue this relationship with Cornell.

In 2004 I earned the Lehman Award for the Genesee Valley Region Instructor of the Year. Having been the Genesee Valley Region STC for the last four years I am a strong proponent of the Senior Program. I also serve as an advisor to the Ontario County Public Health Director.

I very much enjoy teaching in a practical, objective-driven, hands-on position. My lifestyle has given me a great deal of experience working with volunteers, and I appreciate the time commitments we all have. I look forward to working with the Eastern Division OEC staff and patrollers in our division.
Chicks On Sticks Learn Toboggan Tricks
by Martha Byron, Whitetail Patroller

One sunny Saturday morning in February our group of nine women patrollers gathered in the Whitetail lodge for a day of women’s toboggan training and fun. Starbucks in hand, we planned our day of learning and fun on the slopes, while we learned about each other and shared our varied experiences as National Ski Patrollers.

By a leisurely 9:30, armed with sunscreen and toboggans, we headed for the hills and bumps. Learning toboggan skills and having fun on skis went hand-in-hand that day in our Women’s S&T Clinic.

We enjoyed finessing loaded toboggans through thigh-high moguls made of mashed potato snow, as the sun shone brightly on us. Lead clinician Sarah Keating declared, “I feel like I’m on vacation.” We shed jackets, shared sunscreen, donned sunglasses between drills and practice runs, and agreed with her sentiment.

Run after run through bumps and slush, we worked not just on skills but also on building our confidence with a loaded sled on difficult terrain. Five hours later, tired, hungry, and satisfied with our progress, we gave it up and headed in for lunch, our only break of the day.

Sarah brought with her to Whitetail a cadre of highly-skilled women instructors from Elk Mountain and Blue Mountain to teach us. Sarah Keating, Jane Ellis, and Sharon Friedel are seasoned women’s instructors, and Chrissy Larioni came along to practice for her trainer/evaluator exam, which she subsequently passed with flying colors.

Of five students attending the clinic, one was preparing for the certified exam, two for the senior exam, and two were honing their basic skills. With an almost one-on-one student/teacher ratio we were destined for a great day of learning and sharing ideas.

We warmed up with useful sled-specific skills, like a crab crawl (a half-slipping, half-railing movement), transitions in slow motion, and sideslipping on a double fall line. Of course, we added in a few high-speed turns on some beautifully groomed runs just to keep things moving well. Without sleds, we practiced controlled transitions, snowplows, and sideslips on the high and mighty bumps. With attention to our abilities and strengths, our instructors led us through a series of drills customized to our goals for the day.

We skied an empty toboggan through the bumps, striving for stability and efficiency of movement. In contrast, we skied it down the less-bumped edge of the trail making maximum quick turns in a minimum distance.

Once we had practiced basic skills in and out of bumps, we loaded up the toboggan with a trusting friend and pointed it downhill. That’s when the work got harder and better for me. Chrissy enthusiastically coached Anita and me through the troughs, persistently encouraging us to use the finer points of leverage and momentum to work the toboggan through the maze. “Uncle Mo is your friend,” Chrissy shouted to remind us to keep up the momentum, as passengers on the lift above wondered what we were up to.

Lifting and lowering the handles (or feathering the chain) on a huge mogul is neither intuitive nor obvious to me. Chrissy helped us by demonstrating and shouting out exactly how and when she was pressureing and lifting the toboggan handles as she progressed through the moguls. Later, when I took the handles, Chrissy continued to call out cues, which helped me to correct my errors on the spot and enjoy controlling the toboggan one or two bumps at a time. It was great fun to command the loaded toboggan over and around the crests of the oddly-shaped moguls with little effort.

In a few hours Chrissy had taught me countless ways to ski alongside and to handle a toboggan with finesse and strategy, rather than with muscle and guts, which I don’t have much of. Yet, even with all that skill-building and encouragement, I was not convinced that I could continuously guide a loaded toboggan through endless, softening moguls to the bottom of a very long run. There was one thing I needed to gain, and that was my confidence.

My group knew that I had a history on that mogul hill, which I was anxious to rewrite. Jane, with her nerves of steel, hopped into my toboggan determined to push me over the final bump to success. Her energetic coaching from the sled was all I needed to push my new skills into action and to realize that I could control that toboggan in tough conditions. Patiencely, Jane guided me through my verbal analysis of the bump terrain that stared up at me. Convincingly, she told me to stop worrying about my own skis in the bumps because my skiing skills are strong and I know intuitively what to do. She talked me through, over, and around my fear of failure.

A deep breath, a second’s worth of contemplation, and off we went, shooting gracefully through troughs and bashing not-so-gracefully through mushy mogul tops. It worked, and it was a blast. Thank you, Jane and Chrissy. As it turned out, they didn’t name that hill Exhibition for nothing. I wrapped up my run to comments from onlookers overhead and compliments from my clinic mates below.

Taking the toboggan down Exhibition with moments of ease was an enormous accomplishment for me and one I will remember for a long time. It was a goal that I immensely enjoyed reaching. I’m particularly grateful for the highly com-

Continued on page 35
OEC
by Bill DeVarny, Administrator

The 2006-2007 season was filled with some great programs, some growing pains, some questions, and a great deal of commitment by OEC Technicians, OEC Instructors, OEC Instructor/Trainers, Senior EMM Trainer/Evaluators and Training Coordinators, OEC Regional Administrators and Assistant OEC Division Supervisors.

I have to extend my thanks to everyone for their diligent efforts in promoting and delivering the OEC Program.

Over the next year, the OEC program will continue to focus on delivery of Quality Programs, development of Quality Instructors and Instructor/Trainers, and the delivery of Quality Senior EMM programs.

The OEC program is currently not slated to change as it relates to the EMS world. The outcome of how it will be perceived by other organizations is still to be resolved. How it finally fits into the scheme of State EMS hierarchy is being tested and time will tell how that affects patrollers and OEC technicians.

One question I have been asked over and over again is where is OEC going? The problem is that I can't answer the question outright at this time. I can tell you that at the National OEC Supervisors' meeting, held in November, we recommended that OEC continue to have its own niche, stronger than the first responder level and just outside the scope of EMT. I encourage everyone to read the National BOD minutes to see what direction the Board wants to move the program.

The staff has changed slightly for next year and we are currently reviewing geographic assignments.

Continued from previous page - Byron

petent women patrollers who brought the Women’s S&T Clinic south to Whitetail, in spite of low attendance, and who made it a memorable day for each one of us who attended. I recommend the clinic as a fun, worthwhile learning experience for any woman patroller at any level of toboggan competency. For all the men patrollers who would like to signup, you’ll have to talk to Sarah first!

The Assistant OEC Supervisors are:

<table>
<thead>
<tr>
<th>Name</th>
<th>Region</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ed Hirschman</td>
<td>WAPP, EPA and SNY</td>
</tr>
<tr>
<td>Paul Tracy</td>
<td>NJ and QA</td>
</tr>
<tr>
<td>Paula Knight</td>
<td>CT, SVT, NVT and ENY</td>
</tr>
<tr>
<td>Scott Rockefeller</td>
<td>WMASS, NH, ME</td>
</tr>
<tr>
<td>Dr. Robert Andre</td>
<td>CNY, GV, WNY</td>
</tr>
<tr>
<td>Bill DeVarny</td>
<td>Chief OEC Supervisor, EMARI and support of the five assistants.</td>
</tr>
</tbody>
</table>

I want to thank Jeff Baker for his past support of the CNY, GV and WNY Regions as Assistant Supervisor for the last three years. Jeff will be mentoring Bob Andre through a short transition period and then off to the next adventure.

As I travel to different regions one thing that I am looking forward to seeing is consistent program delivery. Changes that are sent out by the national office need to be implemented and directions followed. Programs are written so that one group is not slighted over another, to create boundaries for patrollers to work within, and develop better management, patrolling and leadership skills.

If you are interested in growing within the OEC program and have the commitment to the program contact your Regional OEC Administrator, Patrol Representative, or OEC Assistant Supervisor and let them know. The program is hopefully going to continue to grow in strength and size; the challenge is for all of us to ensure that the quality of the program filters to the success of the patroller and OEC technician.
I would like to introduce myself to you as the new Instructor Development Supervisor. Noel Rios, the previous supervisor, has moved on to become the Central New York Region Director. My congratulations go to Noel on his new position.

I became involved in teaching Instructor Development back in 2000 and have been the ID Administrator for the EPA Region since 2001. I am a current ID I/T.

I was a member of the committee that authored the current Instructor Development textbook and the e-course. Throughout my years of teaching the course I compiled a CD with PowerPoint® presentations and lesson plans and distributed it to our ID instructors. With my various teaching experiences, I am looking forward to serving as your Instructor Development Supervisor!

My ski patrol service began in 1977 as a member of Spring Mountain Ski Patrol. Shortly after that I became involved in teaching the Advanced First Aid course which was before WEC and now OEC. I transferred to Jack Frost Ski Patrol in 1989. Since then I was the local OEC Administrator and also held the position of Assistant Patrol Director for six years.

I became a certified OEC instructor after completing the Phase I and Phase II OEC. After becoming an OEC I/T I instructed many Phase II OEC classes. I authored a guide called “JEMS—Guidelines for Running an OEC Refresher” that outlined how to effectively run an OEC refresher. The “JEMS” were incorporated into the Phase II OEC program and was used by many EPA Instructors of Record for their regional refreshers.

I attained full senior status in the early 90's and continued to become an OEC T/E. I have received awards as Outstanding Instructor for both my section and region, Yellow Merit Stars, and Jack Frost Patroller of the Year, and was awarded National Appointment #9008 in 1999. I have been constantly involved in teaching OEC refreshers, candidate classes, and of course Instructor Development.

Outside of NSP, I have been a CRNA (Certified Registered Nurse Anesthetist) for 29 years, currently employed in a community hospital, and also as a Nurse Anesthetist independent contractor. I also have a Bachelor of Arts in Business and have been taking college courses in Microsoft and Computer applications.

I enjoy teaching, working with students, and organizing and running Instructor Development Programs. In my 30 years as a member of NSF and being involved as an ID and OEC instructor I still look forward to every year of patrolling and my involvement in various venues of ski patrol!

I reside in Hatfield, PA with my husband Mark, a Pediatric Dentist, and two spoiled and lovable Golden Retrievers.

I became a certified OEC instructor after completing the Phase I and Phase II OEC. After becoming an OEC I/T I instructed many Phase II OEC classes. I authored a guide called “JEMS—Guidelines for Running an OEC Refresher” that outlined how to effectively run an OEC refresher. The “JEMS” were incorporated into the Phase II OEC program and was used by many EPA Instructors of Record for their regional refreshers.

I attained full senior status in the early 90's and continued to become an OEC T/E. I have received awards as Outstanding Instructor for both my section and region, Yellow Merit Stars, and Jack Frost Patroller of the Year, and was awarded National Appointment #9008 in 1999. I have been constantly involved in teaching OEC refreshers, candidate classes, and of course Instructor Development.

Outside of NSP, I have been a CRNA (Certified Registered Nurse Anesthetist) for 29 years, currently employed in a community hospital, and also as a Nurse Anesthetist independent contractor. I also have a Bachelor of Arts in Business and have been taking college courses in Microsoft and Computer applications.

I enjoy teaching, working with students, and organizing and running Instructor Development Programs. In my 30 years as a member of NSF and being involved as an ID and OEC instructor I still look forward to every year of patrolling and my involvement in various venues of ski patrol!

I reside in Hatfield, PA with my husband Mark, a Pediatric Dentist, and two spoiled and lovable Golden Retrievers.

I would like to introduce myself to you as the new Instructor Development Supervisor. Noel Rios, the previous supervisor, has moved on to become the Central New York Region Director. My congratulations go to Noel on his new position.

I became involved in teaching Instructor Development back in 2000 and have been the ID Administrator for the EPA Region since 2001. I am a current ID I/T.

I was a member of the committee that authored the current Instructor Development textbook and the e-course. Throughout my years of teaching the course I compiled a CD with PowerPoint® presentations and lesson plans and distributed it to our ID instructors. With my various teaching experiences, I am looking forward to serving as your Instructor Development Supervisor!

My ski patrol service began in 1977 as a member of Spring Mountain Ski Patrol. Shortly after that I became involved in teaching the Advanced First Aid course which was before WEC and now OEC. I transferred to Jack Frost Ski Patrol in 1989. Since then I was the local OEC Administrator and also held the position of Assistant Patrol Director for six years.

I became a certified OEC instructor after completing the Phase I and Phase II OEC. After becoming an OEC I/T I instructed many Phase II OEC classes. I authored a guide called “JEMS—Guidelines for Running an OEC Refresher” that outlined how to effectively run an OEC refresher. The “JEMS” were incorporated into the Phase II OEC program and was used by many EPA Instructors of Record for their regional refreshers.

I attained full senior status in the early 90's and continued to become an OEC T/E. I have received awards as Outstanding Instructor for both my section and region, Yellow Merit Stars, and Jack Frost Patroller of the Year, and was awarded National Appointment #9008 in 1999. I have been constantly involved in teaching OEC refreshers, candidate classes, and of course Instructor Development.

Outside of NSP, I have been a CRNA (Certified Registered Nurse Anesthetist) for 29 years, currently employed in a community hospital, and also as a Nurse Anesthetist independent contractor. I also have a Bachelor of Arts in Business and have been taking college courses in Microsoft and Computer applications.

I enjoy teaching, working with students, and organizing and running Instructor Development Programs. In my 30 years as a member of NSF and being involved as an ID and OEC instructor I still look forward to every year of patrolling and my involvement in various venues of ski patrol!

I reside in Hatfield, PA with my husband Mark, a Pediatric Dentist, and two spoiled and lovable Golden Retrievers.

I would like to introduce myself to you as the new Instructor Development Supervisor. Noel Rios, the previous supervisor, has moved on to become the Central New York Region Director. My congratulations go to Noel on his new position.

I became involved in teaching Instructor Development back in 2000 and have been the ID Administrator for the EPA Region since 2001. I am a current ID I/T.

I was a member of the committee that authored the current Instructor Development textbook and the e-course. Throughout my years of teaching the course I compiled a CD with PowerPoint® presentations and lesson plans and distributed it to our ID instructors. With my various teaching experiences, I am looking forward to serving as your Instructor Development Supervisor!

My ski patrol service began in 1977 as a member of Spring Mountain Ski Patrol. Shortly after that I became involved in teaching the Advanced First Aid course which was before WEC and now OEC. I transferred to Jack Frost Ski Patrol in 1989. Since then I was the local OEC Administrator and also held the position of Assistant Patrol Director for six years.

I became a certified OEC instructor after completing the Phase I and Phase II OEC. After becoming an OEC I/T I instructed many Phase II OEC classes. I authored a guide called “JEMS—Guidelines for Running an OEC Refresher” that outlined how to effectively run an OEC refresher. The “JEMS” were incorporated into the Phase II OEC program and was used by many EPA Instructors of Record for their regional refreshers.

I attained full senior status in the early 90's and continued to become an OEC T/E. I have received awards as Outstanding Instructor for both my section and region, Yellow Merit Stars, and Jack Frost Patroller of the Year, and was awarded National Appointment #9008 in 1999. I have been constantly involved in teaching OEC refreshers, candidate classes, and of course Instructor Development.

Outside of NSP, I have been a CRNA (Certified Registered Nurse Anesthetist) for 29 years, currently employed in a community hospital, and also as a Nurse Anesthetist independent contractor. I also have a Bachelor of Arts in Business and have been taking college courses in Microsoft and Computer applications.

I enjoy teaching, working with students, and organizing and running Instructor Development Programs. In my 30 years as a member of NSF and being involved as an ID and OEC instructor I still look forward to every year of patrolling and my involvement in various venues of ski patrol!

I reside in Hatfield, PA with my husband Mark, a Pediatric Dentist, and two spoiled and lovable Golden Retrievers.

The Sundown Ski Patrol, in New Hartford, CT., is mourning the loss of one of its former patrollers, Betty Kleiner, 79, who passed away suddenly, November 25, 2006.

Her skiing interests evolved in Oregon and her early patrolling was done there. As a member of an outdoor family – her stepfather was a U.S. forester and her mother worked in a nursery – Betty, with her sisters, spent winters skiing and summers near fire lookouts and camping around the Pinchot National Forest area.

These many interests were the basis for her broad knowledge of birds and plants and in Connecticut she became an authority with the Hartford Audubon Society identifying some 726 North American birds and 1,430 worldwide. Betty was also involved with her local nature center over the years and was instrumental in encouraging effective conservation.

As a patroller in the Connecticut Region, she started with the Hartford Ski Club and became a member of the Sundown Ski Patrol in the late 1960's.

Voted Connecticut Patroller of the Year on two occasions, 1978 and 1985, she was also elected Patroller of the Year for Sundown in 1984.

Also, in 1985, she was awarded a Yellow Merit Star for her service as an NSP administrator at the Eastern Division level for her work as editor for the 1985 edition of the “Journal of Winter Emergency Care.”

In 1985, Betty was recognized by the Connecticut Region for her 40 years of outstanding and dedicated service to the Connecticut Region from 1945-1985. She was also honored with a Certificate of Appreciation for her many years of service to the Eastern Division and the Connecticut Region in 1974, 1976, and again in 1985.

But Betty’s greatest award, personally, was National Appointment #3185, given for her demonstrated qualifications, leadership, and long years of unselfish service at the Eastern, Region, and local levels.

She will be dearly missed by many of the patrollers who remember her with the deepest love and respect.

Betty is survived by her husband, Gil, their daughter Laurie Goodwin, and their son, Tim.

Eileen Brunt & Dick Gardiner
Sundown Ski Patrol

IN MEMORIAM
ROY FOX

The Catamount Ski Patrol (ENY) lost a good friend and one of its most dedicated veteran patrollers with the death of Roy Fox last year. Roy was 86 years old.

He began his patrolling career at the Canton Ski Hill in Connecticut and later transferred to the Catamount Patrol in Hillsdale, NY. He was a senior patroller, auxiliary, and alumni member for over 48 years. If the mountain was open, you could count on Roy to be one of the first in the patrol room. He was also instrumental in bringing the Alpine Racing Program to Catamount.

Roy was a graduate of the University of Vermont and founder of his own manufacturing company where he developed numerous patents on a variety of innovative products. He was an avid, competitive sailor who loved to sail his yacht off the New England coast. He kayaked almost daily and continued to do so until the week before his passing.

He served as a Major in the Field Artillery in World War II and landed in France shortly after D-Day. Roy was interred with full military honors.

He was pre-deceased by his wife, Harriet, and is survived by his three children.

The Catamount Patrol mourns his passing and will miss his presence and commitment to the mountain where he loved to ski and patrol.

Fred Harder
Catamount Ski Patrol

MEREDITH BROWN

Meredith Deyo Brown, the matriarch of the Greek Peak Ski Patrol, passed away 8/17/06 after a brief illness. She was better known as “Ma Brown,” and I would venture to say that for the past 40 years, as a volunteer, she was the heart and soul of the patrol.

Her involvement ranged from hill patrolling, treasurer, first aid instructor for candidates, historian, new member mentor, hand-holder for wounded egos, and much more. She worked in the Greek Peak Ski Shop for many years and was the cheery “meeter and greeter” of the ski neophytes from the city who forgot gloves, goggles, and needed an encouraging word before challenging the slopes.

Meredith was a wife, mother of two, and grandmother of several, all excellent skiers of course. The family had homes at Greek Peak; Alta, Utah; and at DeRuyter Lake in Central New York where they spent the summers.

We will miss the cheery smile and hug, the caring she showed for young and old, new or veteran patroller. She was the sound advice giver, and had the ready ear of the patient listener.

Born in Binghamton, NY, Meredith was graduate of Binghamton High School and Wells College. She was a research chemist before she married in 1961. After marriage she served on the boards of the YMCA, Girls Scouts of Central NY, and the local home owners association. She was the past financial secretary of the DeRuyter Lake Association and a long time member of the Cortland Country Club and Red Hat Society. She enjoyed DeRuyter Lake, the St. Lawrence River, skiing for five months a year at Snowbird, Utah, traveling, and her grandchildren.

Meredith is survived by her husband, James; daughter and son-in-law, Amy and Glenn Robinson; son and daughter-in-law, Grey and Stacy Brown; and grandchildren, Erica and Zach Whitcher; Emily, Matthew and Christopher Brown; and Lindsay, Josh, and Nate Robinson.

Tom Lıpá
Greek Peak Past PD

THEODORE “TED” STEVENS, JR.

Pennsylvania’s Camelback Ski Patrol lost a dear friend and colleague on December 8, 2006, when Ted Stevens, Jr. passed away from injuries suffered in an automobile accident. Ted was 52 years old.

Ted joined the NSP in 1982 and was a member of the Camelback Ski Patrol for 24 years. He attended the basic avalanche course in 1985 and obtained his Senior classification in 1986.

For 26 years, Ted worked for Johnson Diversey Company. He was a former YMCA soccer coach, a minor league baseball coach, and a former Club Scout Den Leader.

He is survived by his wife, Gina Quaresimo Stevens; a son, Matthew, of Philadelphia; PA; and a daughter, Michelle, at home. His brother, Michael Stevens, is a patroller at Camelback Ski Patrol.

Ted will be greatly missed by all of his patrol family, family and friends.

Tim Fortner
Camelback Ski Patrol PD
DONALD A. FAUFAW, JR.

Donald Faufw died suddenly at home on Thursday, April 26, 2007. An avid skier, Don was a member of the Berkshire East Ski Patrol in Charlemonnt, MA.

Don will be greatly missed at the “Beast” as he was the backbone of their OEC program. He led many of the annual refreshers and was the Instructor of Record for many of their OEC courses and tests. Don was responsible for developing the first aid skills of his fellow patrollers and raising them to a higher level.

I had the pleasure of working with Don for six years in the WMASS Region. You could always count on him to be on top of his OEC skills and to deliver those skills to others.

Don was a Paramedic with American Medical Response in Springfield, MA. He began his career as an EMT with Shelburne Falls Ambulance and then moved to BHS Ambulance before obtaining his Paramedic status with AMR.

He enjoyed hunting, fishing and just being outside.
Born in Brattleboro, VT on October 22, 1943, he was a graduate of Wilmington (VT) High School, Greenfield Community College, and received a bachelor's degree from the Massachusetts College of Liberal Arts in 1972.

Don served in the U.S. Air Force during the Vietnam War from 1967 to 1970, attaining the rank of sergeant.

Don is survived by his wife of 39 years, Cheryl; daughters, Kristie Faufw and her husband Michael Sisum and Debra Collazo and her husband Michael; six grandchildren, Emily Sisum, Keisha, Anthony, Korey, Michayla and Isabella Collazo; a brother, Kenneth and a sister Jane Bruneau, a niece and two nephews, and his mother.

Cheryl shares the story of Don’s love of skiing and said he had a distinct style. She could “look up the mountain and pick him out among other skiers.”

At the calling hours one could tell how many lives Don had touched. The line was in excess of two hours and was made up of EMS members from all the local and Springfield Ambulance services, members of the ski patrol, friends, and family. This was a true testament to Don’s life.

Our thoughts and prayers are with Don’s family and friends.

Scott Rockefeller
OEC Supervisor

SAMUEL S. HAWLEY

Sam Hawley, a former member of the Butternut Ski Patrol in Great Barrington, MA died after a brief illness on October 4, 2006, at age 81 near his retirement home in Twin Mountain, NH.

Born in Hartford, CT March 14, 1925, he attended Dublin School in the New Hampshire town of the same name. During WWII, Sam trained at Camp Hale in CO, and served on Riva Ridge in northern Italy as a member of Company B, 86th Regiment of the renowned Tenth Mountain Division. After Sergeant Hawley was discharged, he completed studies at the Woods Industries School of Michigan Tech and put his studies to use during 35 years with the Great Mountain Forest in Norfolk, CT.

In 1947 Walt Schoenknecht began Mohawk Mountain Ski Area in Cornwall, CT while Sam was working for Mohawk State Forest. The story is that Sam fell in front of Walt while taking a run that first season at Mohawk. Walt is said to have pointed at Sam saying “I want that guy on the patrol.” Through the 1950’s, Sam alternated patrolling under John Zuffelato and Ken Noad and teaching under Frank and Gert Ellis.

As the decade closed, Walt looked ahead to building Mount Snow in VT and hired Channing Murdock to manage Mohawk. When Channing opened his own area in 1963, now Ski Butternut, Sam followed him to patrol there until retiring in 1994. During his 46-year career as a patroller, Sam earned National Appointment #2153, was designated National Avalanche Instructor Number 7, and earned the respect and affection of countless numbers of his peers and those he taught.

Predeceased by his first wife, Kathleen, son John, and brother Philip, Sam is survived by his second wife, Beverley, children, Peter (also a Butternut Patroller), Karen, and Timothy; stepchildren Stephen and Edward McElroy and Joan Sweeney, as well as 10 grandchildren, seven great-grandchildren, and several nieces and nephews.

As a candidate who benefited from Sam’s training, I came to know him as the austere curmudgeon with a huge heart – and a smile he worked hard (and unsuccessfully) to conceal. It was a great pleasure to arrange a reunion of sorts between Sam and my own 10th veteran father. For hours, they shared memories of the experiences that shaped the rest of their adult lives. We mourn the loss of one of the founding members of both Mohawk and Butternut Ski Patrols – and yet another member of the “Greatest Generation.”

Fred Leukroth
Butternut Ski Patrol
Past WMASS Region Director

IN MEMORIAM

DONALD A. FAUFAW, JR.

Donald Faufw died suddenly at home on Thursday, April 26, 2007. An avid skier, Don was a member of the Berkshire East Ski Patrol in Charlemonnt, MA.

Don will be greatly missed at the “Beast” as he was the backbone of their OEC program. He led many of the annual refreshers and was the Instructor of Record for many of their OEC courses and tests. Don was responsible for developing the first aid skills of his fellow patrollers and raising them to a higher level.

I had the pleasure of working with Don for six years in the WMASS Region. You could always count on him to be on top of his OEC skills and to deliver those skills to others.

Don was a Paramedic with American Medical Response in Springfield, MA. He began his career as an EMT with Shelburne Falls Ambulance and then moved to BHS Ambulance before obtaining his Paramedic status with AMR.

He enjoyed hunting, fishing and just being outside.
Born in Brattleboro, VT on October 22, 1943, he was a graduate of Wilmington (VT) High School, Greenfield Community College, and received a bachelor's degree from the Massachusetts College of Liberal Arts in 1972.

Don served in the U.S. Air Force during the Vietnam War from 1967 to 1970, attaining the rank of sergeant.

Don is survived by his wife of 39 years, Cheryl; daughters, Kristie Faufw and her husband Michael Sisum and Debra Collazo and her husband Michael; six grandchildren, Emily Sisum, Keisha, Anthony, Korey, Michayla and Isabella Collazo; a brother, Kenneth and a sister Jane Bruneau, a niece and two nephews, and his mother.

Cheryl shares the story of Don’s love of skiing and said he had a distinct style. She could “look up the mountain and pick him out among other skiers.”

At the calling hours one could tell how many lives Don had touched. The line was in excess of two hours and was made up of EMS members from all the local and Springfield Ambulance services, members of the ski patrol, friends, and family. This was a true testament to Don’s life.

Our thoughts and prayers are with Don’s family and friends.

Scott Rockefeller
OEC Supervisor
Cool Reminders For A Hot Summer

As we’re putting Trail Sweep together during the dog days of summer, it’s 93 degrees and very humid. The TV weatherman said it feels like 101. So we’re sharing some winter photos to remind us that we’re not that far from much cooler days. And, conversely, that when we’re doing sweep, it’s bitterly cold, and the wind is blowing like summer is never going to come again, we can remember days like today and wish it was then.

Photographs courtesy of Bob LaBrie, Butternut Ski Patrol.
**Important Message for All Patrollers**

The NSP Election Process is going digital...current email addresses are needed for all members. The NSP Board of Directors adopted Votenet, a new electronic voting system, at its annual meeting in June. As a result, it's imperative that NSP have current email addresses for all members. To view/update your email address go to www.nsp.org and log onto “member services” to view your profile.

---

**New Hampshire Student Patrol Featured on the News and You Tube**

A video clip from the New Hampshire Chronicle profiling a New Hampshire Region Student Patrol Training Seminar has hit You Tube. The seven-minute video shows members of the state’s student patrol participating in clinics, training and seminars at Pat’s Peak Ski Area. NSP members Chris Rousseau, Orest Ohar and Jenn Murdough were interviewed, along with a few students. View the clip here: http://www.youtube.com/watch?v=tCmD5K45tek.

---

**NSP Exhibit**

New England Ski Museum in Franconia, N.H., is running an exhibit on the NSP and its role in the creation of the Tenth Mountain Division. The exhibit opened June 1 and runs through March 2008. For details go here: http://www.skimuseum.org/doc119.html.